

**HECTOR O. MANGHI**

**CURRICULUM VITAE**

**Place and date of birth: Buenos Aires, Argentina, August 16, 1940.**

**Place of residence: same . Civil status: married, 3 male sons. Activity: retired.**

**PROFESSIONAL INFORMATION.**

**1962/1967 - Dalmine SA., Buenos Aires. Italian manufacturer of seamless steel pipes. Sales.**

**1968 - Trip to Venezuela. Tornillos Venezolanos CA., Caracas. Manufacturer of screws, bolts and nuts. Sales: a) appliances, b) auto&trucks.**

**1972 - Pinturas Montana SA., Valencia. Paint manufacturer. Sales, auto&trucks.**

**1974 - Way back to Argentina. Distribuidora Duho SA. Wines distribution in Bariloche. Owner. Crisis in Argentina.**

**1976 - Back to Venezuela. Of. Técnica Stubbins CA., Maracaibo branch. Sales of prime American lines of heavy construction equipment (cranes, loaders, crawlers, asphalt finishers, etc.) and general industrial goods (hoses, gauges, pumps, etc.) Management trainee.**

**1977/1981 - Maravima SA. FIAT dealer. Manager of the Industrial Equipment Department: fork lift trucks, marine engines, pumps and generators.**

**1981/1983 - Contractors Supply Int'l. Sales Corp., Roslyn Heights, NY. Manufacturer and Export manager of several lines of construction machinery. a) venezuelan representative, b) Latin América representative. Crisis in México.**

**1984 - Way back to Argentina. Aptek SA. Import and sales of oil&gas equipment and parts. Founder and president.**

**1996/2004 - Went to live at the countryside (100 miles from Buenos Aires), to seed corn, garlic, squash, greenpeas, Cayenna pepper, etc. Retirement**

**COMMERCIAL TRIPS.**

**Milan Fair (Italy), 1978.**

5 trips to the US (1981/1993).

8 trips to Colombia (1982/1983).

6 trips to Ecuador (1982/1983).

1 trip to México (1982).

#### **VARIOUS COURSES.**

1) On cranes, concrete plants, concrete pumps, truck mounted concrete mixers and pumps.

2) Management (Medium level), Universidad Central de Venezuela, Caracas, 1972.

3) Political Philosophy, Universidad del Zulia, Maracaibo, 1982.

4) Cheese manufacturing, Colegio Don Bosco, Uribelarrea, Bs. Aires, 2002.

#### **FIELDS OF EXPERTISE.**

Oil&Gas   Metallurgical manufacturing   Construction equipment   Industrial goods

Agriculture   Cheese&Wines   Defense (militaria)   Music&Arts   Marketing

#### **LANGUAGE PAIRS**

English into Spanish   -   Italian into Spanish