#### **JUAN CARLOS JOLLY VALLEJO**

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**MEXICO** 

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jcjolly@hotmail.com

## **Personal data**

Marital status: Divorced, two children

Citizenship: Mexican Age: 58

Birth date and place: México City, Mexico, June 9, 1957

# **Academic Background**

1975 - 1979

#### Universidad Nacional Autónoma de México Mexico City

Major in International Relations

1986 - 1989

#### Universidad Tecnológica de México

**Mexico City**Degree in Law

# Languages

Spanish (mother tongue): 100%
English (mother tongue): 100%
French: 100%
Italian: 100%
Portuguese: 100%
Catalan: 100%
Esperanto: 100%

# **Professional experience**

#### **GLOBAL-LINGO LTD.**

#### London, UK, Chicago, IL, and Guatemala City, GT

Translations and proofreading in several areas especially medical, legal, engineering, etc.

#### ICON CLINICAL RESEARCH UK, LTD

#### London, UK & Dublin IE

Translations and proofreading for medical research studies.

# PIEDMONT GLOBAL LANGUAGE SOLUTIONS

Arlington, VA

Translations and proofreading for legal & medical documents.

#### **SPOKANE INTERNATIONAL TRANSLATION**

Spokane, WA

Translations and proofreading for legal & medical documents.

#### **TOPPAN DIGITAL**

London, UK

Translations and proofreading for legal & medical documents.

#### **EMBASSY OF THE SAHRAWI ARAB DEMOCRATIC REPUBLIC**

**Mexico City** 

Advisor to H.E. the Ambassador

#### **GENOMMA LAB INTERNACIONAL, S.A. DE C.V.**

#### Mexico City

Medical Translator of supporting documents for Submittals before the Mexican Health Authority (COFEPRIS)

#### CARTERA, S.A. DE C.V.

#### Mexico City

International Editor of SENTIDO COMÚN on-line magazine (you may check out my work visiting <a href="https://www.sentidocomun.com.mx">www.sentidocomun.com.mx</a>)

#### **COMPASS LANGUAGES**

#### Baltimore, MD

Translations and proofreading

#### **IN EVERY LANGUAGE**

Louisville, KY

Translations and proofreading

#### ALJAMÍA S.A. DE C.V.

#### Mexico City

Translation and proofreading. Took part in several linguistic projects Writing of articles for Algarabía magazine (available upon request)

#### **OPINION RESEARCH CORP.**

#### Princeton, NJ

Translation and proofreading

#### **EUROSCRIPT BALTIJA, SIA**

#### Riga, Latvia

Translations for several agencies of the European Union (Spanish to English)

#### TREELOC TRADUCCIÓ I LOCALITZACIÓ

#### Barcelona, Spain

Translations (English, French and Italian)

#### **TECHNICIS**

#### Paris, France

Translations (French)

#### INTERNATIONAL TRANSLATION SOLUTIONS

#### Minneapolis, USA

Translations (Portuguese)

#### **IN EVERY LANGUAGE**

#### Louisville, USA

Translations (English)

#### TS TRADUCCIONES Y TRATAMIENTO DE LA INFORMACIÓN

#### Barcelona, Spain

Translations (English)

#### **INTERSPHERE**

#### Beverly Hills, CA, USA

Proofreading of legal translations (English)

#### PREMIER FOCUS, INC

#### Waterloo, Ontario, Canadá

Translation and Proofreading

#### PANORAMA EDITORIAL, S.A.

#### **Mexico City**

Advisor to the President

Coordination of work groups

Translation and proofreading

Decided if technical books would be published

Edition of books and magazines

#### **EDITORIAL LIMUSA, S.A. DE C.V.**

#### Mexico City

Translation and proofreading

Coordination of work groups

Edition of books and magazines

#### HARMEX EDITORIAL, S.A. DE C.V.

#### Mexico City

Translation and proofreading Edition of books and magazines

#### **EDITORIAL DIANA, S.A. DE C.V.**

#### Mexico City

Translation and proofreading (English and Portuguese)

#### EDITORIAL RICHARD IRWIN DE MÉXICO, S.A. DE C.V.

#### **Mexico City**

Translation, Technical Review and proofreading; Publishing Supervision; Advisor to the President

#### **DOYMA MEXICANA, S.A. DE C.V.**

#### Mexico City

Translation, Technical Review and proofreading; Publishing Supervision; Advisor to the President

#### PRENTICE-HALL HISPANOAMERICANA, S.A.

#### **Mexico City**

Translation and proofreading Coordination of work groups Edition of books and magazines

#### INTERNATIONAL THOMSON EDITORES, S.A.

#### **Mexico City**

Coordination of work groups Translation and proofreading

#### **EDICIONES SELECTAS DIAMANTE, S.A.**

#### **Mexico City**

Advisor to the President

Translation and proofreading

Coordination of work groups

Edition of books and magazines

Books export project

Project to acquire publishing rights for publishing foreign authors in Mexico Decided whether technical books would be published

### MCGRAW-HILL INTERAMERICANA EDITORES, S.A. DE C.V.

#### Mexico City

Coordination of work groups

Translation and proofreading

#### EDITORIAL PLANETA MEXICANA, S.A. DE C.V.

#### Mexico City

Translation and proofreading

#### PROGRAMAS EDUCATIVOS GYMBOREE, S.A. DE C.V.

#### **Mexico City**

Translation of legal documents

Legal counseling

#### **GYMBOREE PLAY PROGRAMS, INC.**

San Francisco, CA

Translation of legal documents

#### **EDICIONES SM, S.A DE C.V.**

**Mexico City** 

Translation (French)

#### ANGLOAMERICANO DE IDIOMAS, S.C.

Mexico City

Translation (English and French)

#### MAPAMIGO, S.A.

Dallas, TX and Cancun, QR

Translation and proofreading for maps (English and Spanish) Advisor to the President

#### **ZAPICO ROMERO Y ASOCIADOS, S.C.**

**Mexico City** 

Translation of legal documents

# **Teaching experience**

# UNIVERSIDAD TECNOLÓGICA AMERICANA *Mexico City*

Professor of Legal Translation 101 and 201; Professor of Translation Theory

# CENTRO UNIVERSITARIO ANGLOAMERICANO SUR, S.C. *Mexico City*

Professor of Legal Translation (Spanish-French) and Financial Translation (French-Spanish) at the Major level; Professor of Legal Translation (English-Spanish, Spanish-English) at the Graduate level

# Translation and/or proofreading of the following books:

- 1. SPC Simplified Robert & Davida Amsden and Howard Butler
- 2. SPC Simplified for Services Robert & Davida Amsden and Howard Butler
- 3. *The Manufacturing Edge* Nigel Slack
- 4. Baldrige Award Winning Quality Mark Graham Brown
- 5. Winning Banks M. Ray Grubbs and R. Eric Reidenbach
- 6. New Traditions in Business John Renesch, Editor
- 7. The Oliver Wight ABCD Checklist for Operational Excellence Oliver Wight
- 8. Re-creating Yourself Christopher Stone
- 9. Enlightenment G. Bluestone
- 10. Designer Kids Davis Walsh & Austin Gillespie
- 11. The Management Skills Book Conor Hanaway & Gabriel Hunt
- 12. A Leader's Journey to Quality Dana M. Cound
- 13. Business Partnering for Continuous Improvement Charles C. Poirier & William E. Houser.
- 14. *Management Tactics of Pancho Villa* Dr. Glenn Van Warrebey
- 15. Pancho Villa Marketing and Sales Dr. Glenn Van Warrebey
- 16. Customer Driven Strategy Thomas F. Wallace
- 17. The Visionary Leader Bob Wall, Robert S. Slocum, Mark R. Sobol
- 18. The Entrepreneur's Guide to Growing Up Edna Sheedy
- 19. *Problem Solving in Groups* Mike Robson
- 20. *The Quality Management Manual* Jenny Waller, Derek Allen, Andrew Burns
- 21. A Journey into the Heroic Environment Rob Lebow
- 22. The Executive's Guide to Successful MRP II Oliver Wight
- 23. Out Front Leadership Joe Reynolds
- 24. Business Blindspots Benjamin Gilad
- 25. Japanese Maverick Louis Kraar and Seiichi Takikawa
- 26. Successful Market Research Matthew Housden
- 27. Successful Marketing E. Davies and B.J. Davies
- 28. Understanding Total Quality Management John Macdonald
- 29. *Understanding Just in Time* Malcolm Wheatley
- 30. *Taguchi Methods and QFD; New Ways for Management* Compiled by ASI Press
- 31. Shrinking the Corporate Waistline Brian P. Woolf
- 32. Talking with Customers Michael J. Wing
- 33. *Macroeconomics* David N. Hyman

- 34. *Microeconomics* David N. Hyman
- 35. The Innovation Edge William Barnard & Thomas F. Wallace
- 36. Reengineering the Organization Jeffrey N. Lowenthal
- 37. The Process Reengineering Workbook Jerry L. Harbour
- 38. *The Seven New QC Tools* Yoshinobu Nayatani, Toru Eiga, Ryoji Futami & Hiroyuki Miyagawa
- 39. International Business Donald A. Ball, Wendell H. McCulloch, Jr.
- 40. The Way to Quality Tom Lane & Alan Green
- 41. How to Write Training Materials Linda Stoneall
- 42. The Legend of the Golden Scrolls Glenn Bland
- 43. How to be a Great Boss Without Being Bossy Devlyn Donaldson
- 44. ISO 9000 Implementation for Small Business Dr. James A. Lamprecht
- 45. Overdrive: Managing in Crisis-Filled Times Michael Silva
- 46. Successful Leadership Carol A. O'Connor
- *47.* Successful Motivation Christine Harvey
- 48. *Understanding Business Process Reengineering* John Macdonald
- 49. *Understanding Customer Care* John Wellemin
- 50. Engineering Mechanics Russell Charles Hibbeler
- 51. Econometrics G. S. Maddala
- 52. *Marketing Management* Philip Kotler
- 53. Foundations of Physiological Psychology Neil R. Carlson
- 54. *Quality Audits for Improved Performance* Dennis Arter
- 55. Consumer Behavior Michael R. Solomon
- 56. How to manage globalization in the age of interdependence George C. Lodge.
- 57. *ISO 14000* Brian Rothery
- 58. Liberating the Human Spirit in the Workplace William Bickham
- 59. *Learning Partnerships* Robert P. Mai
- 60. The Basics of Benchmarking Robert Damelio
- 61. The Mini-Guide to ISO 9000 John T. Rabbitt and Peter A. Bergh
- 62. Successful Training Malcolm Peel
- 63. *Key Management Ideas* Stuart Craimer
- 64. Successfully Managing Change George Hardy
- 65. Successful Process Management Michael Tucker
- 66. Successful Teambuilding Graham Willcocks & Steve Morris
- 67. Successful Human Resource Management Graham Willcocks & Steve Morris
- 68. Understanding Business on the Internet Bob Norton & Cathy Smith
- 69. Generate Word of Mouth Advertising Godfrey Harris & Gregrey Harris
- 70. *77 Ways to Beat Colds and Flu* Charles B. Inlander & Cynthia Moran
- 71. The Master Motivator Mark Victor Hansen & Joe Batten
- 72. Fifty Ways to Personal Development Andrew Forrest
- 73. *Teambuilding* Alastair Fraser & Suzanne Neville
- 74. *More Sowers' Seeds Second Planting* Brian Cavanaugh, T.O.R.
- 75. Fresh Packet of Sower's Seeds Third Planting Brian Cavanaugh, T.O.R.
- 76. Sower's Seeds Aplenty Fourth Planting Brian Cavanaugh, T.O.R.
- 77. The New Leaders Paul Taffinder
- 78. *Naked Management* Marc Muchnick
- 79. Change Management Action Kit Colin Rye
- 80. *Best of Executive Excellence Vol. II* Various Authors, compiled by Dr. Luis Castañeda

- 81. *Best of Executive Excellence Vol. III* Various Authors, compiled by Dr. Luis Castañeda
- 82. The Ten Commandments of the Workplace Perry Pascarella
- 83. How to be a Better Decision Maker Alan Barker
- 84. How to be a Better Teambuilder Rupert Eales-White
- 85. How to be a Better Motivator James Allan
- 86. How to Be Better at Making Presentations Craig Stevens
- 87. Scenarios Kees van der Heijden
- 88. Successful Environmental Management in a Week Nicholas Yoxon
- 89. Successful Networking in a Week Dena Michelli & Alison Straw
- 90. Successful Direct Mail in a Week Liz Ferdi
- 91. The Wave 3 Way to Building your Downline Richard Poe
- 92. Inside Network Marketing Leonard W. Clements
- 93. Value-Added Customer Service Tom Reilly
- 94. Successful Business Plans in a Week Iain Maitland
- 95. *Understanding Benchmarking in a Week* John Macdonald & Steve Tanner
- 96. Successful Empowerment in a Week Steve Morris & Graham Willcocks
- 97. Standards in the Services Industry Brian Rothery
- 98. *Understanding the Virtual Organisation in a Week* Bob Norton & Cathy Smith
- 99. Successful Selling on the Internet in a Week Carol A. O'Connor
- 100. *Meet the Registrar* C. Michael Taylor
- 101. The Quality Master Plan Michael Russell
- 102. The Quality Sales Audit Richard Smith
- 103. Successful Report Writing in a Week Katharine Heritage
- 104. Successful Public Relations in a Week Claire Austin
- 105. *Inside the Magic Kingdom* Tom Connellan
- Best of Executive Excellence Vol. IV Various Authors, compiled by Dr. Luis Castañeda
- 107. Leading Without Power Max DePree
- 108. *Continual Improvement in Government* Jerry W. Koehler and Joseph M. Pankowski
- 109. The Mini-Guide to ISO 14000 Craig T. Mesler
- 110. The Basics of Process Mapping Robert Damelio
- 111. *The Basics of Performance Measurement* Jerry L. Harbour, Ph. D.
- 112. *The Basics of Cross-Functional Teams* Henry J. Lindborg, Ph. D.
- 113. The Basics of Mistake-Proofing Michael R. Beauregard et. al
- 114. The Quality Conspiracy David Straker
- 115. 101 Ways to Get More Business Timothy Foster
- 116. *Best of Personal Excellence Vol. VI* Various Authors, compiled by Dr. Luis Castañeda
- 117. 101 Ways to Make More Profits Steve Pipe
- 118. 101 Great Mission Statements Timothy Foster
- 119. Strategy From the Inside Out Dominic Swords & Ian Turner
- 120. *Best of Executive Excellence Vol. VII* Various Authors, compiled by Dr. Luis Castañeda
- 121. Managing Human Resources Sherman, Bohlander & Snell
- 122. Great Myths of Business William Davis
- 123. *Contemporary Financial Management* R. Charles Moyer, James R. McGuigan and William J. Kretlow

- 124. 101 Ways to increase your sales Patrick Forsyth
- 125. The Silicon Valley Way Elton M. Sherwin, Jr.
- 126. The Seven Miracles of Management Alan Downs
- 127. Loving Mondays John D. Beckett
- 128. *The Leadership Gene* Cyril Levicki
- 129. The 21 Irrefutable Laws of Leadership John C. Maxwell
- 130. *Powerful Presentations* Jöns Ehrenborg and John Mattock
- 131. The Japanese Mind Yasutaka Sai
- 132. Designing continuous training Shirley Fletcher
- 133. *Deengineering the Corporation* Lance A. Berger, Martin J. Sikora and Dorothy R. Berger
- 134. System Dynamics &Control Eronini Umez—Eronini
- 135. How to hold Successful Meetings Paul R. Timm
- 136. *The Power of Innovative Thinking* Jim Wheeler
- 137. How to Supervise People Donald P. Ladew
- 138. Competence-Based Assessment Techniques Shirley Fletcher
- 139. Analysing Competence— Shirley Fletcher
- 140. How to set up and manage a Corporate Training Center Samuel A. Malone
- 141. 75 Ways to liven up your training Martin Orridge
- 142. Another 75 ways to liven up your training— Martin Orridge
- 143. *Perception* Carl J. Coren
- 144. Basic Statistics Douglas A. Lind, Robert D. Mason, William G. Marchal
- 145. Understanding Strategy in a Week- Bob Norton and Ray Irving
- 146. Finance for Non-Financial Managers in a Week Roger Mason
- 147. 101 Ways to Boost Customer Satisfaction Timothy R V Foster
- 148. 101 Ways to Negotiate more Effectively David Oliver
- 149. *Best of Executive Excellence Vol. X* Various Authors, compiled by Dr. Luis Castañeda
- 150. Management:a Global Perspective John Halff
- 151. Overcoming Perfectionism Ann W. Smith
- 152. *Best of Personal Excellence Vol VIII* Various Authors, compiled by Dr. Luis Castañeda
- 153. Fifty Ways Towards a Learning Organization Andrew Forrest
- 154. Let Your Fingers Do the Talking Godfrey Harris
- 155. Customer Care Frances and Roland Bee
- 156. The Very, Very Rich Steve Mariotti and Mike Caslin
- 157. *Managing Performance* Jenny Hill
- 158. *How to Measure Customer Satisfaction* Nigel Hill, John Brierley, Rob MacDougall
- 159. Not for Sale John A. Elwood
- 160. Process Mastering Ray A. Wilson, P.E. and Paul Harsin
- 161. 101 Ways to Improve Business Performance Donald Waters
- 162. 500 Tips forDeveloping a Learning Organization Abby Day, John Peters and Phil Race
- 163. *The Leadership Crash Course* Paul Taffinder
- 164. *Best of Executive Excellence Vol. XII* Various Authors, compiled by Dr. Luis Castañeda
- 165. Knowledge Management Toolkit Karen Giannetto and Anne Wheeler
- 166. *E-Com: Easy, Fast & Impactful Internet Marketing* Dr. Glenn Van Warrebey

- 167. Best of Personal Excellence Vol. X Various Authors, compiled by Dr. Luis Castañeda
- 168. *ISO 9001-2000* James A. Lamprecht
- 169. The Survival Guide for Parents of Gifted Kids Salley Yahnke Walker
- 170. Differerent Like Me Evelyn Leite & Pamela Espeland
- 171. Six Sigma Geoff Tennant
- 172. Choices & Consequences Dick Schaefer
- 173. Young Millionaires Rieva Lesonsky
- 174. 500 Tips on Group Learning Phil Race
- 175. 30 Days to a Smart Family Paul Lewis and Thom Black
- 176. *Meditations on Proverbs for Couples* Les & Leslie Parrott
- 177. The New Beverly Hills Diet Judy Mazel
- 178. Systems Thinking for Harrassed Managers Nano McCaughan and Barry Palmer
- 179. *Best of Executive Excellence Vol. XIII* Various Authors, compiled by Dr. Luis Castañeda
- 180. *Best of Personal Excellence Vol. XI* Various Authors, compiled by Dr. Luis Castañeda
- 181. Out of the Cave Dr. George Ghanotakis
- 182. Instant Well-Being! Dr. George Ghanotakis
- 183. E-Business Best Practices Stewart McKie
- 184. Implementing ISO 9000: 2000 Matt Seaver
- 185. *Dealing with Difficult Participants* Bob Pike and Dave Arch
- 186. Performance Scorecards Richard Y. Chang and Mark W. Morgan
- 187. Internal Marketing Dennis Cahill
- 188. The Five Steps to a Successful Business Leadership Craig Little
- 189. Drive Your People Wild Without Driving Them Crazy Jennifer White
- 190. Tilt! Louis Patler
- 191. The e-Marketing handbook Matt Haig
- 192. The Jack Welch Lexicon on Leadership Jeffrey A. Krames
- 193. Marketing & Strategy Institute of Management
- 194. Enough Already Jeff Magee
- 195. Retail Store Leadership Graham R. Little
- 196. Lessons from the Future Stan Davis
- 197. Six Sigma Project Management Jeffrey Lowenthal
- 198. *ISO 9001:2000 for small and medium-sized businesses* Herbert C. Monnich, Jr.
- 199. Simplicity Bill Jensen
- 200. Six Sigma Simplified Jay Arthur
- 201. The Six Sigma Instructor Guide Jay Arthur
- 202. 10 Natural Forces Peter R. Garber
- 203. Brain Gym for Business Dennison, Dennison & Teplitz
- 204. Boss Talk Wall Street Journal
- 205. Demystifier l'approche Six Sigma James A. Lamprecht
- 206. *Performance Counts* Tony Alessandra, Frank Sarr and Pamela Larson Truax
- 207. Why CEOs Fail David L. Dotlich and Peter C. Cairo
- 208. *Syntaxe et sémantique des noms propres en français* Marie-Noëlle Gary-Prieur, Coordinatrice
- 209. St. Benedict's Rule for Business Success Quentin R. Skrabec

- 210. *Play to Win: Strategies for success in the game of life* Pat Williams with David Wimbish
- 211. Les images de Petit Bonhomme Gilles Tabo
- 212. Leading on the Edge of Chaos Emmett C. Murphy & Mark A. Murphy
- 213. Authentic Leadership Bill George
- 214. What is Lean Six Sigma? Mike George, Dave Rowlands & Bill Kastle
- 215. The 30-day Low-Carb Diet Solution Michael R. Eades & Mary Dan Eades
- 216. Jack Welch on Leadership Robert Slater
- 217. Spirituality in Business Michael Stephen
- 218. Six Sigma Advanced Tools Pocket Guide Rath & Strong
- 219. The Process Auditing Techniques Guide J. P. Russell
- 220. Principled Profit Shel Horowitz
- 221. The Value Factor Mark Hurd and Lars Nyberg
- 222. The Search of Prime Itzchak Adizes
- 223. Bard: Power of the Past, Force of the Future Jeffrey L. Rodengen
- 224. Cisco: A Beginner's Guide Toby J. Velte, Anthony T. Velte