# Bryan M. Allred

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## Languages/Specializations

- $S_{PANISH} <> E_{NGLISH}$
- Portuguese <> English
- $S_{PANISH} <> P_{ORTUGUESE}$
- **Consumer Goods:** manuals, review, marketing/advertising, etc.
- Banking/Finance: investments, loans, credit/debit, collections, disclosures, etc.
- Construction/Engineering: technical specifications (plans, measurements, materials, etc.), protocols, QA, etc.
- Medicine/Biotechnology: journal/periodical articles, reports, presentations, manuals, disclosures, proposals, conferences, etc.
- Business/Marketing: advertising, website design/localization, market analysis, consultation, etc.
- Education: training material (software, literature, audio/visual media), tutoring, etc.

## **Q**UALIFICATIONS

- 10+ years of translation, interpretation, and editing experience
- Native Spanish speaker per MSDW Spanish Language Certification (11 out of 12 on proficiency scale)
- Fluent in Portuguese language
- **Proficient** in Arabic language
- **Lived Abroad** in Central America for two years (1998-2000), teaching intensive Spanish and English language courses
- **Spent three months** (2006) in the Middle East studying Arabic, resulting in language proficiency and greater cultural awareness
- Effectively Negotiated and established translation and advertising contracts while accurately translating, interpreting, and editing a wide variety of material in both technical and non-technical fields (English, Spanish, Portuguese)
- Successfully Created foreign language teams to allow companies to manage their own foreign language needs in-house
- **Founded** a foreign language service to provide accurate translations and effective marketing and advertising material to both domestic and international clients
- **Trained** employees in several capacities, including foreign language, customer relations, and management positions
- **Tutored** students in Spanish business courses, assisting native English and Spanish students to gain a cross-cultural understanding of the international business community (*University of Utah*)
- Acquired certification from the American Translators Association (ATA) (Spanish, Portuguese 2004)
- Outstanding ability to multitask; able to manage/complete several projects at once with no loss of quality, even under tight deadlines
- Exceptional communication skills and ability to work well as part of a team, as well as alone
- Extensive experience with many software programs on various platforms (IBM, Mac, Linux), including office suites, Computer Aided Translation (CAT), Desktop Publishing (DTP), logistics, graphic design, Internet, etc.

#### PROFESSIONAL EXPERIENCE

OPERATIONS MANAGER FOR EASTERN DISTRIBUTION

Pro Star Fulfillment

Salt Lake City, UT / (2006-Present) Southaven, MS

 As a Corporate Account Executive, managed the distribution and fulfillment of eight companies simultaneously, while directing a team of up to 15 individuals with varying ethnic backgrounds and linguistic needs

- After only 9 months of employment, was promoted to Operations Manager for Eastern Distribution
  and moved to Southaven, MS to set up a distribution center for the Eastern US. This included
  establishing the center (local business licensing, arranging for phone/data lines, acquiring
  office/warehouse equipment, hiring personnel, etc.), as well as managing all companies for which
  fulfillment was performed. Also managed 20+ employees with varying ethnic backgrounds and
  linguistic needs
- Created Standard Operating Procedures, User Guides, and Training Material in order to more effectively capacitate employees, and translated these materials into Spanish

#### RECREATION SPECIALIST

### Murray City Parks and Recreation

Murray, UT (2005-Present)

- Organized adult volleyball leagues for men and women, as well as leagues and clinics for youth. This
  included officiating, site supervising, and instructing youth and adults of all ages and levels of ability,
  including Spanish and Portuguese speaking individuals
- Organized large summer youth camps and activities, including hiring/terminating employees,
  monitoring daily employee performance, handling sensitive issues with kids/parents, planning daily
  art, craft, and athletic activities on-site, arranging for guest appearances from various organizations,
  and planning excursions for youth to various sites. This also involved regular interaction in Spanish
  and Portuguese.

## OWNER, PRESIDENT

## Janus Global Communications Group

Sandy, UT (2005-Present)

- Translated and interpreted a wide range of sensitive, confidential, and highly-technical information
  and material, and contracted projects that fell outside areas or languages of expertise to qualified
  translators; included verifying that all translators were properly certified and proofing completed
  projects before final delivery
- Established long- and short-term language service contracts with domestic and international clients

#### CLIENT SUPPORT SPECIALIST FOR INTERNATIONAL OPERATIONS

#### Sorenson Genomics, LLC

Salt Lake City, UT

(2002-2005)

- Arranged legal DNA verification cases for both foreign and domestic legal and governmental
  entities, including collection and testing of individuals (foreign and domestic), for biological
  relationship and forensic verification testing
- Translated, transcribed, and interpreted reports, websites, marketing material presentations, proposals, meetings, tours, etc.

### SENIOR ACCOUNT SPECIALIST FOR SPANISH OPERATIONS

## Discover Financial Services, Inc.

West Valley City, UT

(2000-2002)

- Created Spanish Language Teams for both Client Support and Specialist Divisions
- Resolved complex financial issues for clients, including investments, account re-pricing, balance transfers, dispute initiation, security calls, account retention, disclosures, etc.
- · Provided insight and consulting for marketing and advertising in Latin-American markets
- Aided collections departments in locating and contacting customers
- Translated verbiage for customer service representatives, as well as disclosures and notices for clients

#### **EDUCATION**

BA - POLITICAL SCIENCE (INTERNATIONAL RELATIONS EMPHASIS)

BA - International Studies (Middle East Emphasis)

BA - MIDDLE EASTERN STUDIES (ARABIC)

University of Utah Salt Lake City, UT (2003-2006)

POLITICAL SCIENCE

Salt Lake Community College Taylorsville, UT (2001-2002)