

PERSONAL INFORMATION

Applicant: DARIO ORLANDO FERNANDEZ
Birth Date: July 5, 1952 (60)
DNI / CUIL: 10460608 / 20-10460608-4

Street: Austria 2125 Floor 9
Country: Argentina
City: Buenos Aires
State: Federal District
ZIP Code: C1425EGI



Phone Number: +54 11 56159995
E-Mail: dofar7@hotmail.com

EDUCATION

University

Institution: Facultad de Ingeniería de la Universidad Nacional de Buenos Aires
Degree: Chemical Engineer
Year: 1976

Junior School:

Institution: St' Albans College
Spanish Degree: Bachiller
English Degree: High Cambridge School Certificate
General Certificate of Education
Certificate of Proficiency in English

COMPLEMENTARY EDUCATION

Foreign Languages

English (full fluency)
French (elementary)
Portuguese (elementary)

Information Technologies

Windows XP (expert user)
Internet (expert user)
Ms Office Tools (expert user)
Publishing (Adobe Acrobat Professional)
Visual Basic for Applications (Advanced)
Web Design (HTML, FrontPage)
Graphic Design (Corel Graphics Suite)
Audio and Video Editing Tools (several)
CAT Tools (Across, Trados)

Human Resources	Leadership and Followership Build Up PEP - Personal Efficiency Program Conflict Resolution NLP Tools
Business Development	Strategic Marketing Control Boards Problem Analysis and Decision Making Professional Sales Tools Sales Proactive Matrix
Other	Statistical Quality Control

PROFESSIONAL EXPERIENCE

BIM CONSULTORES

Period: 2003-2008
Industry: Business Consulting
Position: Director

BIM COLOMBIA

Period: 2000-2002
Industry: Business Consulting
Position: Director

FANGIO AUTOMOTORES (Mercedes-Benz Dealer)

Period: 1999-2000
Industry: Automobiles (sales)
Position: Sales Manager

JAGUAR ARGENTINA (Jaguar Cars Importer / Dealer)

Period: 1995-1999
Industry: Automobiles (Imports/Sales)
Position: General Manager

SEVEL ARGENTINA (Fiat / Peugeot / Chevrolet Licensed Manufacturer)

Period: 1986-1995
Industry: Automobiles (manufacturing)
Area: Dealers Network Development
Position: Marketing Information Systems Manager

CIMSA

Period: 1982-1985
Industry: Building
Area: Business Development
Position: Account Executive for Nuclear Plant Atucha II Bidding Process

KUAD SRL

Period: 1979-1981
Industry: Industry Automation
Position: Partner - Administration and Marketing

SINTECOL

Period: 1976-1979
Industry: Technical Coatings Manufacturing and Application
Area: Works
Position: Operations Executive for Regulating Dike Planicie Banderita

GURMENDI

Period: 1973-1976
Industry: Metallurgy
Area: Quality Control
Position: Supervisor

TRANSLATION EXPERIENCE

Language Pairs: English to Spanish
Structure: Freelancer
Services: Translation / Proofreading / Editing / Interpretation
Years Experience: 10
CAT Tools: Across (expert) / Trados (elementary)

ProZ Community: <http://www.proz.com/profile/1011424> (not-paying member)
Registration: Feb 5, 2009
WWA: 1 of 1

Project: Book: The Limits of Violence > Los límites de la violencia
Task: Translation and Localization (Latin America)
URL English: <http://www.lessonsofarevolutionary.org>
URL Spanish: [On sale @ Amazon \(click here\)](#)

Project: Book: The Courageous Follower > El subordinado valiente
Task: Translation and Localization (Latin America)
URL English: [Author's Website \(click here\)](#)

PROFESSIONAL REFERENCES

Ira Chaleff

Company: Executive Coaching & Consulting Associates, USA
Position: President
Profile: <http://www.exe-coach.com/ira.htm>
E-Mail: ibtecca@cs.com