

CURRICULUM VITAE



Name: Victor P. PAVLUSHKO
Home address: 21-65, M. Karpatskaya Street, St. Petersburg, 192289, Russia
Phone/Fax: +7 (812) 701 5273; fax - 382 5070; cell +7 (812) 928 8403
E-mails: Victor-Pavlouchko@home.ru; vicv40@gmail.com
Web profile: <http://www.linkedin.com/in/victorpavlushko>
Date of birth: 20 October, 1955
Nationality: Russian, with a cosmopolitan outlook on the world
Status: Married, one daughter (born in 1980)
Driver's licenses: Russian A, B and Indian, active driving experience in India ~ 8 years

CAREER HISTORY

September 2009 - Present: [Arcadia, Inc.](#), St. Petersburg, Russia

Responsible for the whole range of organizational and material support of day-to-day operation of the company.

In-charge of the organization and supervision of the whole scope of refurbishment works at newly rented office space and consequent company relocation to the new premises.

March 2000 – July 2009: [Bucyrus International Inc.](#), USA

March 2003 – July 2009: Dy Director – Rep Office in Russia, Representative (Russia, CIS and Mongolia)

Up to December 2007 - sole representative of Bucyrus in Russian-speaking regions of the world, reported to Vice-President – Marketing & Sales of [Bucyrus International Inc.](#)

Up to October 2007 - authorized by proxy signed by the President of Bucyrus International Inc.

Solving technical issues related to equipment supplied by Bucyrus and its legal predecessors;

Promoting and marketing equipment and parts manufactured by Bucyrus;

Conducting preliminary negotiations on behalf of Bucyrus with respect to the sale of such equipment and parts, including contract drafting and translations.

March 2000 – March 2003: Project Manager, Dragline Erection

Supervision of all the activities related to the erection and commissioning of three W2000 BEML-Bucyrus draglines at two coal projects of Northern Coal Fields Limited, India, such as:

Tubular Boom set-up and welding (TIG/SMA), including Radiography and Ultrasonic Tests;

Supervision of the set-up and welding of large complex steel structures; Tub on-site machining (milling) and drilling, heavy lifts handling (up to 200 tons), large gear box assembly and alignment; setting-up of the gear trains, Alignment of large DC motors with gearboxes, assembly and tune-up of the Automatic Lubrication Systems, Quality Assurance procedures at all stages of erection process, Handling of the Erection Site management, Establishing and running of the post-commissioning field support and maintenance etc etc.

March 1999-March 2000: BalticBreeze Inc., Software Development Company

Manager, Marketing and Business Development

Developed the concept and strategy for the expansion of the company; handled web promotion, marketing and Customer-related activities of the company.

Oct. 1995 – Jan 1999: Pratt&Whitney-Rus Ltd. (ex - Peter's Engines, Pratt & Whitney/Klimov)

Director (Manager, Senior Engineer) – Customer Support

Responsible for the whole range of relations with the Customers of the Company and [Pratt & Whitney Canada](#) in countries of CIS and Baltic States as well as for their liaison with Customer Support of P&WC;

Coordinated all Pratt & Whitney Canada product support activities within CIS and Baltic States;

In charge of Translations and Publications Department of the Company since January 1996;

In charge of Marketing Department of the Company since June 1997;

Handled Public Relations activities of the Company;

Authorised by Transport Canada as the Field Service Representative – Quality Assurance Controller (Quality Assurance Controller stamp № 083 issued by Transport Canada on January 23, 1998).

1979 - Sept. 1995: "IZHORSKIYE ZAVODY" Joint Stock Company

1989 - Sept. 1995: Regional Manager (Chief Mechanical Engineer) at Northern Coal Fields Ltd, India

During last two years in India negotiated, signed and implemented three spare parts supply contracts worth in excess of US \$6M;

Promoted to the position of the Regional Manager - Chief of the Company Team in India;

Technical adviser of the Tender Team of the Company in India;

Responsible for the erection and maintenance of twelve excavators, supplied by the Company to India;

The brief de-facto extended into the maintenance and field repairs of other makes of shovels (Bucyrus, P&H and Komatsu), draglines, dump trucks and bulldozers of various makes;

Self-mastered English in India – without any relevant formal training prior to that;

Trained Customer's personnel for equipment operation and maintenance.

1982 - 1989 Chief of the OEM Representative Office, Ekibastuz Coal Mines, Kazakhstan

Exceptional results in this position effected in the appointment to the largest customer of the Company abroad (NCL, India);

Established a facility, executing OEM support of all erections, maintenance and field repair works for equipment worth more than US \$300M on a chain of mines that produced over 90 M.t. of coal per annum;

Executed the trial and commissioning runs of newly developed equipment;

1980 - 1982 Chief Mechanical Engineer – Erection Supervisor

Supervised erection of heavy excavators in various regions and republics of USSR;

Many sites started from greenfields in extensively adverse climatic conditions with personnel of widely differing skills and cultures with often primitive project equipment;

Trained the customers' newly deployed personnel.

1979 - 1980 Graduate in Training - Mechanical Engineer

Promoted to the position of Chief Mechanical Engineer - Erection Supervisor

Graduate in training as an Engineer-Mechanic - Erection Supervisor;

Assimilated technology of erection of all types of mining equipment produced by the Company;

Mastered operation of shovels and cranes;

Explored the land, culture and peoples of USSR.

1976 – 1979 University summer vacations two-months apprenticeships:

1978 – QA inspector at the foundry shop of "Russian Diesel" Marine Diesel Engines plant;

1977 – diesel engine assembly line fitter at "Zvezda" Diesel Engine Plant;

1976 –fitter apprentice at Nuclear Submarine Shop of "New Admiralty Wharfs"

EDUCATION

Master's Degree in Mechanical Engineering, Internal Combustion Engines, 1973-1979, Leningrad Shipbuilding Institute (presently Marine Technical University).

Navy Chief Lieutenant (Reserve), the rank granted after graduation from a compulsory course at the Department of Military Education of the University;

Various Courses of Industrial Management;

Various courses at Pratt & Whitney Canada (Montreal), including:

Executive introductory and acquaintance course;

Gas Turbine Engine Condition Trend Monitoring course;

Courses on Heavy Maintenance for PT6A-6x and PW20x gas turbine engine families;

Quality Assurance/Transport Canada Regulations & Requirements course.

LANGUAGES (in order of fluency):

Russian native;

English absolutely fluent - native speaker level;

Ukrainian one of the parent's native, vernacular at the native place;

German "A" level at the school and university, now dormant;

Hindi basic colloquial only, for communication with low-qualified personnel.

IMPORTANT ADD-ONS:

Advanced PC user: since 1994 used to handle my PC and notebook hardware and software on my own. Establish and maintain reliable communication links with the mother company network from anywhere in the world with any available hardware and software;

Not aware of any health problems that may affect my performance in any climatic conditions; every two months donate blood to the Regional Children Health Center, which implies passing every time through a strictest health examination;

Have extensive experience of leading a dedicated multinational team without day-to-day supervision from my superiors;

Able to communicate and work productively with different peoples anywhere in the World.

REFERENCES:

Recommendations/corroborations may be obtained from my colleagues and ex-superiors, as follows:

at Bucyrus International Inc.:

David A. Haigh, ex-Director/Operations & Service Manager, haidav3@aol.com, phone # +44-7767-304525

Stuart R. Cotterill, Vice President – Marketing & Sales, stuart.cotterill@cn.bucyrus.com, phone ## +1 414 588 2282, +86 137 010 09740

David G. Bennett, ex-Project Director & Service Manager, India dbennett@sify.com; benndee109@googlemail.com

For my work at above mentioned daughter companies of Pratt&Whitney Canada (Pratt & Whitney-Rus Ltd., Peter's Engines and Pratt & Whitney/Klimov):

Patrick Andrews, ex-Legal Advisor, later GM patrick@patrickandrews.co.uk;

Daniel Johnstone, ex-Director (Finance), later GM-in-Charge Daniel.Johnstone@hotmail.com cell +1 416 7022196, office +1 905 7318550

Please refer to <http://www.linkedin.com/in/victorpavlushko> for the most recent information.