



Ahmed Said

Export Development Jr. Specialist

istanbul / Türkiye

Elektrik/Elektronik Üretimi

Current

Export Development Jr. Specialist Export Development at Silverline Built-In Appliances Co.

Past

Trainee at Silverline Built-In Appliances Co.

Translator at ADG FUARCILIK

Arabic Teacher at GÖK DİL Lanaguese Center

Translator at Egyptian Exporters Association-ExpoLink

Translator at FABER MERMER

Translator at Teksan Generator

Translator at HASEL IRONING MACHINES

Translator at Argento Beachwear

see less...

Education

Mimar Sinan Güzel Sanatlar Üniversitesi

Ain Shams University

Summary

Focusing on emerging market in the Middle East and Gulf countries, I have managed to find new clients and new suppliers and I have closed equipment, instrument and machinery supply .Member of Green Moon Association, Babi Alem Association, Cairo center at Cairo center for Turkish studies.

Specialties

Experience in translation from Arabic to Turkish and from Turkish to Arabic. Experience in ottoman documents. Experience in teaching Arabic lanaguese. Experience in international trade and export development.

Experience

Export Development Jr. Specialist Export Development

Silverline Built-In Appliances Co.

August 2010 – Present (1 year 4 months)

- * Administration of price offers customer orders, payments, claims and deliveries
- * Administration of shipment operations, custom procedures (including all incoterms and banking procedures).
- * Visiting customers
- * Managing OEM and Distribution markets, profitability analyzing
- * Market researching for new customers, developing markets
- * Finding new OEM and Distributor customers, expanding company database.

Silverline Built-In Appliances Co.

Trainee

August 2010 – October 2010 (3 months)

ADG FUARCILIK

Translator

2010 – 2010 (less than a year)

Machinery Fair

GÖK DİL Lanaguese Center

Arabic Teacher

January 2010 – July 2010 (7 months)

Egyptian Exporters Association-ExpoLink

Translator

2009 – 2009 (less than a year)

Textile Fair

FABER MERMER

Translator

2007 – 2007 (less than a year)

Business Meeting

Teksan Generator

Translator

2007 – 2007 (less than a year)

Machinery Fair

HASEL IRONING MACHINES

Translator

2006 – 2006 (less than a year)

Machinery Fair

Argento Beachwear

Translator

2005 – 2005 (less than a year)

Textile Fair

Education

Mimar Sinan Güzel Sanatlar Üniversitesi

MASTER

2010 – 2013 (expected)

Ain Shams University

Faculty of Art, Eastern Languages

2004 – 2008