



MARIE PARISOT

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SUMMARY

Specialties: Translation, Project Management
Industries: HR, Telecommunications, Health & Pharmaceuticals, Legal
Geographical locations: US, Europe, South East Asia.

EXPERIENCE

INDEPENDENT TRANSLATOR - 2001- PRESENT; PARIS, NEW YORK, BANGKOK, LONDON

Clients include but are not limited to: Andes Translations (California), ALIXIO (Paris), ORACOM (Paris), Vertaalbureau Pefect (Netherlands), MyWord Localization (Israel), PMP Conseil (Paris), Alliance Française de Bangkok (Thailand), CBTV (television station in Paris), The International Federation of Human Rights League, Greenberg Traurig LLP (New York), Greenpeace, The Malaysian Timber Council, JCDecaux North America (New York), GPlus Europe Limited BVA (Brussels).

Volunteer for TRANSLATORS WITHOUT BORDERS

Translation of a variety of documents in domains such as: telecommunications, legal, HR, financial, trading, media, medical & other industry related websites...

Indirect clients having used my translations: 3M, ADP, AIRBUS, ALCATEL, ANAS, AUTOLIV, COCA COLA, DANONE, FEDEX, FURLA, HONEYWELL, JELDWEN, LE CHAMEAU, LVMH, NOKIA, OBERTHUR, PRYSMIAN, RETAILNEXT, WARNER

INTERNATIONAL BUSINESS DEVELOPMENT – PEOPLETOPEOPLE - NOVEMBER 2015 – FEBRUARY 2016

Role: International partnership and business development of the company's digital e-learning and e-coaching solution: PeopleCare. Targeted countries: Canada, Brazil, UK, Luxemburg, and the Netherlands. Short-term Contract.

ACCOUNT MANAGER – CARLIPA – SAINT NOM LA BRETECHE, FRANCE – JULY 2013 – NOVEMBER 2013

Role: Management of multiple projects and clients, sales and follow-up. Company specialized in digital marketing and merchandising solutions.

INTERNATIONAL PARTNER&NETWORK DEVELOPMENT MANAGER – INTERNATIONAL BUSINESS UNIT – BPI GROUP – PARIS, FRANCE – AUGUST 2012 – JUNE 2013

Role: relationship management for the partner network; partnership development; management of international business tracking and CRM to ensure that global pursuits are accurately reflected; coordinate/build connections between country marketing and PR resources (monthly calls, information sharing, community building); events coordinator; board meetings coordinator.

PROJECT MANAGER – PHARMACEUTICAL CLUSTER - BPI GROUP – PARIS, FRANCE – MAY 2011 – AUGUST 2012

Search for a buyer activity: implementation of alternative solutions to industrial site closures in France and in Europe within the framework of mandates by international industrial groups wishing to reorganize their production network whilst preserving a maximum number of employees.

Role: management of a sourcing team, strategic targeting, elaboration of communications tools, organization of site visits, support in identifying the right industrial project, evaluation and comparison of offers, due diligence and assistance in negotiations until finalization of the project.

PROJECT DEVELOPMENT – BANGKOK, THAILAND – OCTOBER 2010 – APRIL 2011

B to B to C website development project: invitations to tender for individuals on offers pertaining to their phone subscriptions, life/health insurance, bank accounts, ... to help reduce costs.

Role: development of the marketing strategy, creation of a business plan, finding investors and training employees to take over the project once autonomous.

INTERNATIONAL KEY ACCOUNT MANAGER – UC TRADING ASIA; BANGKOK, THAILAND - OCTOBER 2009 – NOVEMBER 2010

One of the leading manufacturers of Promotional Items for advertisement purposes, UCT Asia produces for most of the Fortune 500 companies and delivers worldwide.

Role: management of multiple simultaneous projects, communication and marketing, sales, client

management and affiliation; sourcing and selection of suppliers in China, price and contract negotiation, management of a team; overseeing of in-house designed products based on client specifications. No prior knowledge in trading yet managed to assimilate and advance quickly in a fast paced environment.

ASSISTANT TO A FRENCH AND EUROPEAN TRADEMARK LAWYER – CABINET REGIMBEAU - PARIS, FRANCE — APRIL 2008-JULY 2008

Role: management of a Trademark Portfolio as well as preparation of Trademark Availability Searches and the prosecution of Trademark cases.

EDUCATION

Université Charles V Literary translation - 2002-2003

Université de Cergy Pontoise French/English/American Law - 2000 – 2001

Mc Gill University Bachelors in Political Science – 1998 – 2000

Lycée Français de New York Baccalaureate obtained with honors - 1996-1998

LANGUAGES

French – Mother Tongue

English – Fluent (8 years in the States, 2 years in Canada, one year in London)

Spanish - basic knowledge

Russian – basic knowledge

Thai – basic knowledge

I.T SKILLS

SDL TRADOS 2015 – MICROSOFT PACK OFFICE – LAWCRUIT – PSYMON

REFERRALS

Alixio

Tristan Girard, tristan.girard@alixio.fr; Anne Bousquet, anne.bousquet@alixio.fr

PeopletoPeople

Elisabeth Guy-Dubois, elisabeth.guy-dubois@people2people.fr

BPI Group

Elodie Loyant, eloyant@groupe-bpi.com

UC Trading Asia

Sebastien Ducrot, UCT Asia, uctrading@gmail.com