



Göran Ohlsson

Long and solid experience in program and project management. Has for several years worked as a manager and in senior management to both build up as well as to streamline operations, and is accustomed to working with a focus on cost efficiency. Has also combined consulting assignments with freelance translations in language pairs English, French > Swedish.

EDUCATIONS

MSc Aeronautical Engineering, the Royal Institute of Technology (KTH) 1983

Officer's training 3 years, the Swedish Coast Artillery (KA2) 1977

COURSES / CERTIFICATES

Digital signal processing (STF) 1984

Presentation training 1985

Electronic Warfare Systems 1988

Purposeful sale (Vendator) 1992

French conversation 1993

Develop your business (IFL) 1997

Critical Chain Project Management 2008

The 4 Disciplines of Execution 2009

PROPS 2009

Pejl 2010

BUSINESS AREA EXPERIENCE

- Telecom industry
- Manufacturing industry
- Defence
- Automotive

SPECIALTIES

Extensive experience of managing projects in complex technology intensive environments in the industrial sector.

Very familiar with management and areas such as personnel, finance and law.

Broad international experience and accustomed to managing teams with different cultural backgrounds.

Reference projects

SONY ERICSSON MOBILE COMMUNICATION, SUPPLIER COORDINATOR

Supplier coordinator with responsibility to manage and coordinate all the deliveries and project related work associated with all Sony Ericsson's technology suppliers in the multimedia field for Symbian based handsets.

The work included writing specifications, evaluating suppliers, managing the purchasing process from price negotiation to finished contract, holding project meetings, monitoring project plans and ensuring the quality and timeliness of deliveries.

The work also included the identification of measures to both streamline and rationalize the management of existing suppliers and to reduce the cost related to this. A number of measures were investigated and led to the implementation where the assignment was to carry out these changes. The result obtained was that the largest supplier was phased out and a more cost effective solution was implemented.

In addition, it put very high demands on communication and multicultural understanding with suppliers from as dispersed cultures and countries such as Japan, China, India, USA, England, France and Finland.

FLEXTRONICS INTERNATIONAL, OPERATIONAL RESPONSIBILITY/PROJECT COORDINATION

Project coordinator for complex customer delivery projects with development in South Africa and production in Poland. The role was mainly to act as a communication link between the development in South Africa and production in Poland in order to monitor and secure the process from prototype manufacturing to mass production. The projects had major focus on ensuring deliveries to end customer, and to manage different suppliers.

Manager with overall profit and loss responsibility for one of Flextronics' design sites in Sweden. The business included advanced hardware and software design for customers in the Swedish automotive and telecommunications industries.

CYBERCOM GROUP EUROPE, MANAGEMENT/BUSINESS INTEGRATION

The assignment consisted of:

Project manager with responsibility for the integration of three acquired companies in the range between 25 and 100 employees. The work involved major changes in areas such as sales and marketing, personnel, infrastructure and economy.

This activity was to integrate the three businesses in the rest of the group and to carry out the savings and efficiency improvements in service offerings, which resulted in the merger. An extensive streamlining work with effects on processes, organization, personnel and infrastructure was completed. The result was that all three businesses showed good profitability the following financial year.

Managing director for several of Cybercom's subsidiaries during ongoing acquisition and integration processes.

MOBILITY PARTNER EUROPE, BUILDING BUSINESS

Founded and built up a management consulting business focusing on telecommunications. During the built up phase major focus was on establishing a market, recruiting personnel and to launch effective operating processes. When the economy drastically changed, the strategy was to identify and carry out cost reduction measures and to find new customer groups. In a relatively short period of time, there were major changes which led to that the business showed positive results and achieved its goals.

Previous experiences

CARAN ELECTRONICS

Managing director

- Managing director in charge of building a consulting business with focus on development of electronic systems for the automotive, telecom, defence and life sciences industries.

THOMSON SOFTWARE PRODUCTS

Sales manager

- Responsible for the sale of a product family to industrial customers in the Nordic countries. The work included frequent international contacts with the headquarters in Paris and development in San Diego.

NEC ELECTRONICS SCANDINAVIA

Technical salesman

- Performed project orientated technical sales of semiconductor components for the automotive, telecommunications and consumer industries in the Nordic countries.

TELESOFT

Product manager

- Responsible for a software product that was sold along with an Ada compiler.

SATT COMMUNICATIONS

Software designer

- Developed software for airborne countermeasure systems.

SIKOB

Software designer

- Developed real time applications for embedded microcomputer systems.