

## Stanislav Penev Radevski

### Personal data:

Home address: 36 B P.R.Slaveikov str. fl.3 ap.8  
5600 Troyan, Bulgaria  
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E-mail: [s.radevski@gmail.com](mailto:s.radevski@gmail.com)  
Date of birth: 10 July 1965  
Nationality: Bulgarian

### Work Experience:

- Nov 2006 – Freelancer - Booking.com B.V. The Netherlands, Translated s.r.l. Italy, Deluxe (Sfera Studios) LLC USA, WordLigths translation USA, Talking Heads UK, Webzlab.com B.V. The Netherlands, Language Inspired SIA Latvia**  
English - Bulgarian and Russian - Bulgarian translations, graphic design, web design /HTML and CSS/.
- Oct 2005 – Oct 2006 Production and Sales Manager - VAM Ltd Troyan**  
Responsible for all aspects of management including production, quality assurance check, sales and client relationship development in small new plant for cement based adhesives and plasters in Burgas region.
- May 2003 – Oct 2005 Office Head - Societe Generale Expressbank PLC Varna**  
Responsibilities: Management and development in a new bank office in Troyan, relationship with private and corporate customers, sales of bank products and services, control of activities and bank operations.
- Jan 2003 – May 2003 Loan Officer - Raiffeisenbank (Bulgaria) PLC, office Troyan**  
Responsible for contacts with existing customers, identification of new ones, informing for new bank loans, preparation of loan documents, incl. risk analysis and proposals.
- Jun 1999 – Aug 2004 System Administrator - Mashstroy PLC, District Court of Troyan**  
/part-time contract/ Putting in operation of personal computers, servers and peripheral devices in TCP/IP network. MS Windows and MS Office training.
- May 1998 – Dec 2002 Customer Relationship Officer - United Bulgarian Bank PLC, branch Troyan**  
Fully responsible for dealing with existing and potential corporate customers, consulting customers for new bank products, preparation of loan documents and applications, financial analysis, proposals, contracts. Control of the corporate loans portfolio.
- Jul 1997 – May 1998 Financial Manager - Papi LTD, V.Turnovo, plant Aprilci**  
Responsibilities: Management in implementing the company budget and cost control system, monthly forecasting and planning process, perform financial analysis, dealing with banks. Substitute for CEO when needed.
- Feb 1994 – Jul 1997 Supervisor - First Private Bank PLC branch office Troyan**  
Organization and putting in operation bank information systems, training personnel, daily control on bank operations. Fully responsible for ERP systems and network management.
- Mar 1990 – Feb 1994 Planner in Supply Department - Elma PLC Troyan**  
Responsibilities: Planning and organization of import supplies for main production in plant Troyan, dealing with suppliers, control of the raw materials in stock.

**Education:**

1985 – 1990 University of Economics Varna - Master's degree in Economics and Management of the Industry.

**1979 – 1983**                    **High School “Vasil Levski” Troyan**, class with extended English education.

**Training:**

**Sep 2004**                    Reception of clients and techniques for good sales – SG Expressbank PLC Varna.

**Feb 2003**                    Loans for small business, financial and risk analysis, EBRD lending schemes – Raiffeisenbank (Bulgaria) EPLC.

**Jun 2002**                    Loans for farming, risk analysis and rating – Federal Technical Institute, Zurich, Switzerland.

**Nov 2001**                    Valuation of machinery and equipment. License N: 9914 from 01.09.2001 – Privatization Agency, Sofia, Bulgaria.

**Additional Information:****Languages:**

Bulgarian – mother tongue.

English – reading, writing, verbal – fluent.

Russian – reading, verbal – fluent, writing – very good.

**Computer Knowledge:**

Advanced user – MS Windows 11, Windows Server 2012 R2, MS Office 2016, OpenOffice, CorelDraw Graphics Suite 2020, SolarWinds, Internet, TCP/IP Networks.

CAT Tools: Memsource, Matecat, Motaword, SmartCat, Lokalise, SDL Trados 2021, AegiSub, Subtitle Edit.

**Other:**

Driving license B category – experienced driver, without accidents in last 25 years.