

Tudor Straistaru

(M, 57, Romania, BUCURESTI,
married)



Birth date: 15-02-1954

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OBJECTIVE

management, executive

Targeted job: Full Time, part Time, Project based

Desired activity domains: Acquisitions / Supplies, Management, Commerce

Desired job locations: BUCURESTI

Mobility: In the country and abroad

Willing to travel: Up to 50% of my working time

EXPERIENCE

Experience by domains:

Sales - 19 years

Management - 18 years

Acquisitions / Supplies - 6 years

Processing industries - 19 years

Consulting - 4 years

Consumer goods - 1 year

Management: Yes

manager (Full time)

Period: 2007-07 <> present

Company and location: cosco, Bucharest

Job domain/occupation: Management, Consulting

Consulting in the field of construction materials for a Company with more than 170 shareholders, management of infrastructure projects, import and distribution of construction materials.

Manager Public relations (Full time)

Period: 2005-04 <> 2007-07

Company and location: Profilo, Jebel Ali Free Zone, Dubai (No. employees: 50-100)

Job domain/occupation: Management, Processing industries

Establish all kind of relations with Jebel Ali Free Zone officials

Contracting the equipments from China, Germany and Austria for a PVC profiles factory

consultant (Full time)

Period: 2004-06 <> 2005-07

Company and location: Rocomtex, Deva (No. employees: 100-250)

Job domain/occupation: Management, Processing industries, Consumer goods

Program, implementing an Italian investment in Deva: from spinning mill to finishing, printing and confections for house articles. The objective was obtaining at least 3 month of profit.

Manager of operations (Full time)

Period: 2001-04 <> 2004-05

Company and location: Autosolution, Bucharest (No. employees: 50-100)

Job domain/occupation: Sales, Management, Acquisitions / Supplies
Distribution of spare parts in automotive industry: Monroe, Walker, Delphi, Federal Mogul. Management of imports and distribution on local market

Executive manager (Full time)

Period: 2000-08 <> 2001-04

Company and location: Zecasin SA, Bucharest (No. employees: 100-250)

Job domain/occupation: Management, Processing industries

Managing the current activities of the company

In that time the company achieved the patent for euro gasoline. Project manager for "Life Program" developed with EU Commission in Romania (nonpolluting fuels).

General Manager (Full time)

Period: 1996-08 <> 2000-08

Company and location: Textila SA, Teleorman (No. employees: 1000-3000)

Job domain/occupation: Sales, Management, Processing industries

General management of the factory

Raised the export level of the company by 75% new investments in production lines with Sulzer Swiss. Developed with Isovolta new material for cable insulation

Developed with Siretessile Italy new products for Italian market. Two consecutive years best company in the field awarded by the Romanian Chamber of Commerce and Industry.

General Manager (Full time)

Period: 1990-09 <> 1994-06

Company and location: Rotrico SA, Teleorman (No. employees: 500-1000)

Job domain/occupation: Sales, Management, Processing industries

Management of company for Jaquard curtains and womwn lingerie.

Exports on UK market (Rindalbourne Manchester), Saudi Arabia, Canada (Sears)

Management of a middle-size company, two years best company in the branch (awarded by Romanian Chamber of Commerce and Industry)

economist, planning, export (Full time)

Period: 1982-09 <> 1990-06

Company and location: Rotrico Sa, Teleorman (No. employees: 500-1000)

Job domain/occupation: Sales, Processing industries

Export contracts management, management of export productions, contracts on local market, planning the production

economist planning, supply, sells (Full time)

Period: 1979-10 <> 1982-09

Company and location: Comb Minier Anina (No. employees: More than 3000)

Job domain/occupation: Acquisitions / Supplies

executive in procurement department

EDUCATION

University (graduate)

ASE (1973 - 1979), BUCURESTI

Major: International Economic Relations

Academy for Economic Studies, diploma

College / Postgraduate studies

Scoala postliceala de Comerț Exterior (1971 - 1973), BUCURESTI

Major: International Economic Relations

Postgraduate studies for foreign trade

SKILLS

Office Suite, Project management, financial analysis

FOREIGN LANGUAGES

German - Advanced

Italian - Advanced

English - Advanced
French - Medium

OTHER ACTIVITIES

Qualifications

Management of quality, auditor

German to Romanian (Romanian Ministry of Culture - Central Commission for
Granting Translator Certificates)

Technical, Economic

Training courses

Sulzer, Winterthur Switzerland, textile machines

Academy for Economic Studies, Restructuring of state companies

Academy for Economic Studies, Restructuring of state companies

Hobbies

Video editing, Literature
