Alin - Valentin Morariu

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About me: I'm a professional, passionate and experimented translator, transcreator, localisation expert, subtitler and reviewer (EN-RO, RO-EN), with more than 10 years of experience in various fields (gaming, tech, IT - main focus).

WORK EXPERIENCE

01/01/2009 - CURRENT

VIDEO GAME TRANSLATOR - SELF-EMPLOYED

During my career, I've had the pleasure of working with some of the big names in the industry, among whom:

- 1. **RWS Moravia** (https://www.rws.com/what-we-do/rws-moravia/) **League of Legends localization** http://eune.leagueoflegends.com/ro (I have been working on this project since November 2014, having translated more than 1.000.000 words thus far articles, subtitles, scripts for videos, stories, comics etc. everything that needed localization into RO);
- 2. Altagram (http://altagram.de/en) iOS and Android games localization;
- 4. **Lionbridge** (https://www.lionbridge.com/) Internet Assessor (reviewing online search results in order to improve their content and quality);
- 3. **GTL Media** (http://gtlmedia.com/) Flash games localization (Mattel) + iOS games;
- 4. Broadcast T&C (http://broadcasttc.com/) subtitles and content creation for a gaming channel (GINX Tv).

Administrative and support service activities

24/05/2018 - 06/09/2018 - Budapest, Hungary

LOCALIZATION MANAGER - FLIXBUS

- Writing creative and research-based content in Romanian for marketing campaigns and CRM, Social Media plus other channels
- Collaborating with the stakeholders across whole organization to deliver timely and high-quality content in Romanian
- Localizing all new product features and updates on a regular basis
- Assisting with localization projects in cooperation with other teams and departments by:
- delivering high quality translations
- managing outsourced translation projects
- supporting machine translation and post-editing for low visibility content
- Managing translation memory, terminology resources, reference materials and style guides
- Implementing content marketing strategies for the website that focus on the customer and optimize business and SEO KPIs
- Writing new and unique content

10/01/2013 - 17/12/2014 - Bucharest, Romania

MARKET RESEARCH SPECIALIST - BRITCOM DIRECT

- Responsible for translating and reviewing all Marketing related special content
- Responsible for collecting market data and evaluating information from diverse market sources
- Analysing qualitative & quantitative information to support and review new and existing marketing and sales strategies
- Generating new business leads through careful research of key players on the market
- Researching and documenting new business opportunities (companies, brands, etc.)
- Headhunting for new agents to represent the company through social and professional networks (LinkedIn, Xing, etc)

01/04/2010 - 17/06/2013

PROJECT MANAGER (TRANSLATIONS AND RESEARCH) - THE ROMANIAN NATIONAL COUNCIL FOR REFUGEES

- Answering legal queries sent by judges and lawyers regarding the country of origin situation in a specific country (regarding an asylum applicant's specific case)
- Researching and translating the found material from English into Romanian using a multitude of sources (such as BBC News, Human Rights Watch, Freedom House, Amnesty International, Agence France-Presse, Reuters, Reporters Without Borders, etc.)
- Managing the Romanian country of origin portal for asylum applicants (<u>www.portal-ito.ro</u>)

• Participating to seminars with judges and lawyers to increase their awareness on country of origin related issues

Bucharest, Romania

03/11/2008 - 07/08/2009

SHOW EDITOR - TELEMEDIA INTERACTV

- Editing TV games and setting up strategies, show planning
- Organising and controlling camera operators where to go and what shots to provide during live TV shows
- Managing the sound operator's work providing information about audio feeds and contributing to the shows' musical mood mix
- · Controlling the phone operators' work flow in order to have live caller in the show at the appropriate time
- Cueing the live presenters and providing them with information. Liaising with the floor manager to ensure that everything flows smoothly in the presentation area

Budapest, Hungary

15/08/2006 - 01/09/2007

QA TESTER - ELECTRONIC ARTS MOBILE

• testing games on various mobile phones for bugs and errors / quality assurance

Bucharest, Romania

EDUCATION AND TRAINING

01/10/2004 - 24/07/2008 - Bucharest, Romania

BACHELOR OF ARTS (ENGLISH AND JAPANESE) - "Dimitrie Cantemir" University

- General Linguistics
- Theory of Literature
- History of English Literature
- History of Japanese Literature
- Contemporary English
- Contemporary Japanese
- Compared Linguistics of the German/Roman Languages
- Elements of Culture and Civilization
- Old Languages
- The History of Languages

University

LANGUAGE SKILLS

Mother tongue(s): ROMANIAN

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
SPANISH	B1	B1	A2	A2	A1
ITALIAN	B1	B1	A2	A2	A1
FRENCH	B1	B1	A1	A1	A2
JAPANESE	A2	A1	A2	A2	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

ORGANISATIONAL SKILLS

Organisational skills

- leadership (was responsible for a team of at least 5 people)
- experience in team management
- supervision experience
- quick thinker
- creative
- logical mind
- stress resistant

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

- good ability to adapt to multicultural environments, gained through my work experience abroad
- good communication skills proved while worked in a multicultural, international environment
- great team player
- great listener

JOB-RELATED SKILLS

Job-related skills

- a very thorough knowledge of PCs (both hardware and software)
- skilled in PC repairs (software)