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# Francisco Velasquez

14 Simeon St • Sidney • Phone: 0451 060 388 • fvelasquez318@hotmail.com

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## Objective

- To help people communicate effectively through the use of my proven language abilities.
  - Create links between people from different backgrounds
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## Recent Awards

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| <ul style="list-style-type: none"><li>• Top award scholarship 100% to attend University of New South Wales from the Ecuadorian Government</li><li>• Minnesota International Classroom connection program - Certificate of appreciation from Minnesota Governor Tim Pawlenty</li><li>• International scholarship 35% University of St Thomas</li><li>• International Grant 25 % University of St Thomas</li></ul> |
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## Education

### University of New South Wales, 2013

Kensington, NSW, Australia

Master in translation and interpreting

Graduated

### University of St. Thomas, 2011

St. Paul, Minnesota, USA

Business, B.A in International Business

GPA: 3.25

### Universidad San Francisco de Quito, 2012

Quito-Ecuador

Certificate- Laude in Management Skills

## Professional Experience

### Tutor- Spanish Language

Spring 2007 - Spring 2009

Department of Modern and Classical Languages-University of St. Thomas, St. Paul, Minnesota

Assisted students individually with Spanish assignments

- Facilitated group conversations to aid with language fluency.
- Developed and managed different plans to help students with their learning.
- Developed and presented reports at staff meetings.

### Chief in International Business and Editorial Production

June 2011 - Present

EDINUN, Quito, Pichincha - Ecuador

- Supervise everything related with the company inventory according to the demand of national and international clients.
- Direct worldwide trademark positioning.

- Establish different strategies such as advertising, public relations, and sales promotions to obtain new business worldwide.

**Commuter Advisor****Fall 2010 - May 2011**University of St. Thomas, St. Paul , Minnesota - USA

- Organized events for commuter students.
- Acted as a mentor for first year students.
- Facilitated the transition of new students from High School to College.

**Intern****February 2010 - May 2010**International Chamber of Commerce, Paris, Ile de France - France

- Assisted at the Department of Policy and Business Practices
- Organized all meetings and set up facilities.
- Communicated with representatives from over 30 countries.

**Supervisor****Summer 2008 - Summer 2010**Comisariato del Libro- EDINUN , Quito, Pichincha - Ecuador

- Created a motivated team through a positive and a proactive leadership style.
- Introduced new marketing strategies to improve customer acquisition, business implantation and income.
- Performed plans to expand new and existing customer sales.

## Skills

**Languages**

- Spanish- Native
- English- Fluent: English, 18 years of experience
- French- Proficient: completion of 4 levels at Alliance Francaise, semester abroad in Paris and French studies at St Thomas.
- German-Beginner : Association Humboldt' certificate of completion 110 hours

**Technology**

- Proficient in Microsoft Office Package

**Leadership**

- Strong communicational skills
- Proactive individual with proven leadership abilities

## Volunteer work

- Clare housing-Housing for people with chronic diseases.
- Minnesota International Classroom connection program - Certificate of appreciation from Minnesota Governor Tim Pawlenty
- Clean-up program – Helped families with disability problems to clean the leaves from their yards in the fall season.
- Feed my starving children
- CAS – Creativity , Action and Service – Thought people with disabilities different areas of knowledge
- Open Arms-HIV organization.

## Extra-curricular activities

- Vice-president Globally Minded Student Association - fall 2009.
- Foreign Affairs Club: Participation in Model UN.
- Member of Delta Sigma Pi Nu Tau Professional Fraternity.
- Member of Hana- Multicultural Organization.
- Member of French club at St. Thomas.
- Member of Spanish club at St. Thomas.