

Name: Yana  
Surname: Kostadinova  
Date of birth: 25-03-1986  
Place of birth: Kharkov, Ukraine  
Nationality: Bulgarian/Russian  
E-mail: [yk.kostadinova@gmail.com](mailto:yk.kostadinova@gmail.com)  
Tel: +31642904202

## Education

Sep.2011 – Dec.2012 MSc Finance and Investments  
Rotterdam School of Management, Erasmus University

Sep.2008 – July 2011 BSc International Business Administration  
Rotterdam School of Management, Erasmus University

Sep.2003 – July 2009 BSc Tourism Management  
Moscow State University of Service and Tourism

Sep. 2000 – June 2003 High school No. 1214 with advanced English language

## Projects

Feb.2012 – March 2012 Consultancy project “Processing optimization,” graded 8.5

- Analyzed financial performance and internal processes
- Developed solutions for improvement

Apr.2012 – June 2012 M&A project “M&A in chemical industry,” graded 8.5

- Analyzed company’s financial statements
- Determined company forecast and valuation

## Experience

Jan.2011 – June 2012 Start-up Innovative Travel Ltd  
Intern Data Analyst, Netherlands

- Supported cost and benefit optimization
- Analyzed visitor’s reports
- Managed mutli-level advertising campaigns

Oct.2007 – Aug.2008 Trading Company Vesta Alpha, Russia  
Procurement Manager

- Analyzed sales performance, margins, inventory levels
- Placed orders for regular and new collections
- Settled financial payments with international suppliers
- Organized and controlled shipments
- Coordinated process with local customs authorities
- Maintained continuous and trustworthy relationships with suppliers
- Participated in specialized exhibitions (Basel Fair, Christmas World)

Achievements

- Signed 8 exclusive contracts
- Best employee of the year

Sep. 2005 – Oct. 2007 Assistant Logistic Manager

- Verified invoices and placed orders
- Translated contracts, business correspondence
- Communicated information with sales department
- Prepared shipping documents
- Planned meetings and schedules
- Prepared minutes of meetings

## **Extracurricular activities**

- Oct.2009 – May 2012 Salsa dance classes at dance schools “SKVR”, “TC Dance”, “Mambo Mike”
- Sep. 2011 – Dec.2011 Member of salsa performance team “Golosa”
- Jan. 2011 – May 2012 Dutch language courses NT2 (Nederlands als tweede taal)
- Dec. 2011 – present Founder “Sport secrets for women” an on-line social platform
- Inspiring and motivating to sport and lose weight
  - Developed training schedules, guidelines for improvement
- Mar. 2012 – present Erasmus Open Investment Group
- Participated in investment simulation game
  - Ranked in top 5 performers

## **Language skills**

Russian (native), English (fluent), Dutch (work proficiency), Spanish (basic)

## **Computer skills**

Advanced user of Microsoft Office (Word, Excel, Power Point)

## **Personal interests**

Psychology, fitness, running, skiing, fashion, social dancing (salsa)