

# Daniel Lane

5 Prospect Cottages  
Rushmore Hill  
Orpington, Kent  
BR6 7LT  
+44(0)7730003926  
[daniel.a.w.lane@gmail.com](mailto:daniel.a.w.lane@gmail.com)

## Employment

### **June 2014 – present: Football interpreter and translator (Spanish/Italian/English)**

- I work with an agency providing language services to football clubs and institutions in Italy and England.
- I regularly interpret for Premier League players at training grounds, on match days and at sponsor/foundation events. This includes interpreting for players giving on-camera/print interviews for external media and club media channels.
- I have interpreted on disciplinary matters at FA headquarters – utmost discretion required, accuracy and quality both critically important.
- I form part of a core team that manages the English-language websites of several top clubs in Italy: live tweeting, translating player interviews, subtitling. Responsible for posting content directly on club websites/social media profiles.

### **June 2014 – present: Freelance interpreter and translator, [www.daniellanelanguageservices.com](http://www.daniellanelanguageservices.com)**

- Away from football, I have built up a network of translation/interpreting agency clients in Italy and the UK.
- I have achieved Associate Member status with the Institute of Translation and Interpreting.
- I am constantly required to evaluate and prioritise tasks to meet multiple deadlines running simultaneously.
- By ensuring my work is of the highest quality and communicating clearly and regularly with agencies, I have developed a number of strong client relationships. This guarantees a regular flow of work.
- Responsible for lead generation, invoicing, accounts.

### **Sept 2012 – Aug 2013: Business Development Executive, ILX Group plc**

- Formed part of a corporate sales team tasked with winning new business and expanding existing opportunities through telephone and face-to-face meetings.
- Responsible for liaising with HR figures at multinationals such as TATA and Delphi.
- Consistently met or exceeded monthly/quarterly targets.

### **Sept 2011 – Sept 2012, Sept 2013 – June 2014: Waiter, Ring o Bells, Bath**

- Often left alone to run the restaurant, showing that I had won the trust of my superiors.
- Regularly required to use product knowledge to recommend wine/food matches.
- Held this job during final undergraduate year at Bath and through my MA, demonstrating my ability to juggle multiple commitments successfully.

### **Oct 2010 – June 2011: English Language Assistantship, Istituto Tecnico Statale, Chiavari, Italy**

- Taught English to adolescents between 13 and 19 years of age.
- Tasked with planning lessons, controlling classes, marking work.
- Worked closely with a team of senior teachers, strengthening my abilities to work in a group.
- Working for an extended period abroad had an invaluable effect on my ability to succeed under unfamiliar and challenging circumstances.
- I also established a network of private clients totalling around 18 hours per week.

## **Education**

### **2013 – 2014: University of Bath**

- Distinction, MA Interpreting and Translation: Spanish and Italian.

### **2008 – 2012: University of Bath**

- First Class Honours in Modern Languages and European Studies: Spanish and Italian.

### **2006 – 2008: South Downs College**

- A Levels – Spanish (A), English Language (A), Modern History (B).
- AS Levels – Spanish (A), English Language (A), Modern History (A), Music (B).
- Departmental Award for Languages, 2008.

### **2001 – 2006: Horndean Technology College**

- 11 GCSEs grade A\* to B: Spanish (A\*), History (A\*), Music (A\*), English Literature (A\*) English Language (A\*), Mathematics (A), Statistics (A), Graphic Design (A), Triple Science (B-B-B).

## **Other skills and qualifications**

- Fluent in Spanish and Italian.
- APMG Finance for Non-Financial Managers
- APMG PRINCE2 Foundation
- Introduction to TEFL
- Clean UK driving license.

## **Interests and Achievements**

- I have a very strong interest in the culture and language of foreign countries.
- I am an avid sports fan, with a particular interest in football. I enjoy watching and reading about the sport in England and Europe.
- I am interested in British politics and enjoy reading articles and watching documentaries on the issues facing today's society.
- While at the University of Bath I contributed to the student newspaper, writing articles on campus issues, challenges facing students and international politics.
- As a teenager I was a member of Havant Swimming Club, reaching county level and training six times a week before and after school. My years with the club indicate great commitment and resolve. I also represented both Portsmouth and Hampshire Youth in water polo.
- I am an accomplished musician specialising in guitar and piano. I was honoured with the Nevada Music Prize in 2006.

References available on request.