



GEORGE ROTKER

Kfar Saba, Israel.
+972-549161861
grotker@icloud.com

Skills

Training
Motivation
Leadership

Languages

Spanish Perfectly fluent
English Perfectly fluent
French Speak only
Hebrew Basic

PROFILE

Chemical Engineer, fully bilingual, with experience in oil refining, solvent recovery plant installation, operation, and management, and running a successful direct sales business in a volatile environment like Venezuela. Expert in interviewing, selecting, motivating, and training sales representatives.

EDUCATION

1969-1971 **B.S. in Chemical Engineering.** University of Houston, Houston, Texas.
1966-1969 **Chemical Engineering.** Central University of Venezuela (UCV), Caracas, Venezuela.

EMPLOYMENT HISTORY

1982-2020 - **Productos de Mantenimiento Moderno MMP C.A.** *Director / Owner.* Selling and Distribution of Industrial Maintenance Products, Pigments and Non-Chemical Treatment of Water Devices.

2000-2020 - **GDO Supply C.A.** *Director / Part Owner.* Remanufacturing of printing consumables (ink & toner cartridges).

1976-1982 - **Equipex C.A.** *Sales Engineer for industrial instruments* to the oil industry, including refineries in Aruba, Curacao, Central and Eastern Venezuela.

1975-1976 - **Organochem S.A.** *Plant Manager* in charge of plant installation, start up and plant operation (Solvent Recovery Plant).

1972-1975 - **Mobil Oil El Palito Refinery.** *Process Engineer.*

OTHER SKILLS

Translation of legal documents, websites, catalogs (English-Spanish & Spanish-English)
Windows, Mac, Microsoft, Adobe Professional, Photoshop SDL Trados, Subtitling

SPECIAL TRAINING

| | |
|-----------------------|--|
| Sales Techniques | MMP International Ltd, Harrogate, UK. (40 hours) |
| Training & Recruiting | MMP International Ltd, Harrogate, UK. (40 hours) |
| Foxboro Instruments | Foxboro Co., Foxborough, Mass, USA. (80 hours) |
| Refining Techniques | Mobil Oil Corp, New Jersey, USA. (40 hours) |