DAN ECHEVARRIA

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Place of birth
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Academic information

Oct 2014 - July 2016

(1100)

MBA (Masters in Business Administration)
BARCELONA SCHOOL OF MANAGEMENT (UNIVERSITAT POMPEU FABRA)

 Award for the Best Business Plan Final Project (http://www.barcelonaschoolofmanagement.upf.edu/en/news/comete-el-mundo-MBA-2015-Top-Business-Plan-upf-barcelona-school-of-management)

Sep 1994 – Jun 1997

BA and MA (Cantab) in Social & Political Sciences (2:1) UNIVERSITY OF CAMBRIDGE (St. John's College)

Professional experience

2005 - present

Head of Operations, QUICKSILVER TRANSLATIONS S.L. - Barcelona www.quicksilvertranslate.com

Quicksilver Translations is a B2B company offering multilingual translation and desktop publishing solutions, with offices in Spain and the US. Joined as the first employee when the company was just a start-up and was initially responsible for translation, review and editing and client and vendor management as well as business development and organizational management.

- Translator/reviewer in English
- Responsible for overall management and quality of a €2 million translation portfolio with major multinational clients
- Management of a large delivery team of both in-house (10 people) and external resources (50 people)
- Responsible for day-to-day operations and project management
- Contributing to the development of strategy and drawing up of annual business plan and objectives
- Development of a quality management system which led the company through the ISO9001 certification process

2002 - 2003

Management Consultant, IBM BUSINESS CONSULTING SERVICES - London

Continued in the same role when IBM purchased the consultancy arm of Pricewaterhouse Coopers (see below).

1997 - 2002

Management Consultant, PRICEWATERHOUSECOOPERS - London

Entered the graduate training programme of one of the largest financial services companies in the world. Worked in Germany, Holland and Italy always for large multinationals such as General Motors, British Airways Engineering, Shell and Xerox. Progressed in the following roles:

- SAP developer programming customisations to a standard SAP system
- Development team leader role managing a team of up to 8 programmers in an off-site delivery centre ensuring delivery of high quality solutions in accordance with the project time scales and standards

	 Functional analyst – coordinating with client staff to model business processes and analyse requirements for development specifications
Other information	
Languages	 Trilingual: English (mother tongue) / Spanish / Catalan Basic French
IT Skills	 Advanced user of MS Office Expert in translation software such as Trados, SDLX, MemoQ
Others	 Proficient user of DTP software such as InDesign and Illustrator Expert in XTRF project management software Qualified TEFL teacher (Teaching English as a Foreign Language) Particular interest in international affairs, culture and travel Double Cambridge Blue for Football