



Ali Farek Mohamad

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## Profile

- ▶ Ali is currently a Manager at EY Advisory Services risk practice.
- ▶ Former employments: Self-employed as consultant in Sweden, Principal Consultant, Critical Infrastructure Protection in UAE, Risk Manager and Systems Engineering Manager at Danish Defence, R&D engineer at DONG Energy, Project Manager at TeliaSonera, Project Engineer at Widex A/S.
- ▶ Ali holds a BSc and an MSc degree in Electrical and Electronics Engineering from the Technical University of Denmark (2006) and an MSc in Engineering Management from University College London (2013).
- ▶ Ali is certified in Project Management and Risk Management. He is also a certified international purchaser (Foreign Military Sales).

## Competences

- ▶ Organizational development, stakeholder management, business process analysis and improvement, process maturity assessment, and major transformation programs.
- ▶ Project, Programme and Portfolio Management: tailoring, performance improvement and running projects
- ▶ Risk and Opportunity Management, Enterprise Risk Management, Programme Risk Management and Risk Analysis and Assessment facilitation
- ▶ Engineering Management, Requirements Engineering and Management, Systems Configuration Management, Logistics and Supply Chain, Evaluation of Alternatives and Systems Integrity
- ▶ Major acquisitions programmes, strategic procurement, and major tender design and bid analysis

## Selected experiences

- ▶ Global MedicoTech provider: Ali was responsible for supply chain optimization, with focus on scalability, global production facilities expansion, and Procurement function optimization at process and tool levels
- ▶ Global Telco Operator: Ali was embedded as interim regional Chief Procurement Officer (CPO) for the client's Region Eurasia (CIS countries) for a year in 2016. He was responsible for implementing a major procurement transformation program (from de-centralized to fully centralized procurement with focus on sustainability, ethics, and compliance in seven countries. He was also accountable for maintaining and improving operational efficiencies and maximize leverage from regional and global synergies in own procurement and supplier base. Ali was also accountable for supplier and vendor management framework, hereunder supplier development, compliance, performance measurement, and supplier audits. The procurement budget in the region was 1.5 bn. USD, with flagship state-of-the-art programs such as network transformation/ modernization/ expansion, complex network sharing, and long-term Managed Services agreements. Ali reported directly to Regional COO/CFO, and functionally to Global CPO. He was also responsible for developing, implementing, cascading, and reporting on the regional procurement KPIs measuring savings, process efficiency and effectiveness, ethics and compliance, and transformation program performance measures.
- ▶ • Supervise KPIs and cascade at all levels
- ▶ Large Norwegian financial sector client: Ali is running internal audits for a major financial institute covering portfolio management, major IT transformation programme and performance improvement.
- ▶ Major physical security provider based in UAE: Ali has successfully led international, multi-cultural, multi-disciplinary, and strategic cross functional teams through complex technical undertakings and demanding business environments.
- ▶ Ali has designed turn-key physical protection solutions for various Critical National Infrastructures in the Middle East, including airports, electricity and water utilities, international borders and costal monitoring and protection.
- ▶ Danish Defence: Ali has extensive practical and theoretical experience in major and complex defence strategic sourcing and capability acquisition programs including contract negotiations and management for Combat Aircraft and Maritime Helicopter fleets acquisitions for the Danish Defence. His experience includes market analysis, tender design and generation, TCO and life-time Logistics Support (30+ years full operational capability in service), bidder evaluation models and selection, recommendations to top management and political level, and more. Ali reported to program director, and in certain cases to Deputy Chief of Defence and the Department of Defence.

- ▶ He has explored the implementation of requirements engineering best practices and tools within various organisational functions, including the implementation of political processes, decision gates documentations and analyses, and analysis of alternatives within major public acquisition and strategic sourcing programmes.
- ▶ Ali has been the systems engineering management advisor for the maritime helicopter acquisition programme and negotiated the Danish acquisition and sustainability contract annexes covering systems engineering, environmental aspects, airworthiness, systems configuration management, Danish modifications, Health Safety and Environment, and logistics supply and support for the Danish MH-60R fleet with the US Navy.
- ▶ He has developed, implemented and culturally embedded Programme Risk Management strategy, processes, procedures and tools specifically for the Danish F-16 fleet replacement acquisition programme and generally for all major and strategic Defence acquisitions programmes in Denmark.
- ▶ DONG Energy: Ali has experience in Smartgrid projects, including price-elastic electricity consumption and stabilisation of electricity demand and supply through Smart Meters and telemetry, including consumption management and control at the end user premises. He was also leading R&D in PowerLine Communications technologies.
- ▶ TeliaSonera: Ali has managed telecommunications infrastructure projects for one of the largest Nordic telecommunications providers, including the implementation of QoS equipment on the Danish MPLS backbone network as part of a Nordic programme. Ali was also responsible for further developing a critical cross-organisational business process.
- ▶ Widex A/S: Ali started his career developing intelligent algorithms for advanced hearing aid devices for a leading global hearing aid firm. Ali designed and developed an evaluation algorithm for assessing and evaluating cutting-edge speech detection algorithms prior to hardware design and implementation.