# **Mikhail Lyubimov**

**Digital Transformation Evangelist** Program Manager and IA Expert

UK Exceptional Talent Tier 1 Visa Holder Immediately Available

### Contacts

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## **Top Facts:**

Last year's acting as Practice Manager and IT Project/Operation Manager in various enterprises

15+ years in full circle programs/projects management with deep understanding of the SDLC

10+ years in CRM Implementation 15+ years in Intelligent Automation Business: BPM/RPA/IA/AI/ML

15+ years in Account Management

10+ years in business development, presale and sale activities.

Founder of 8 COE/Practices Contributed to 100+ projects

## **Top Skills**

**COE/Practice Foundation Digital Transformation** Cloud Transformation/AWS SaaS, PaaS, IaaS **Account Management** Project/Delivery Management **Business Development** Entrepreneurial

## **Certifications**

**Appian Designer** Appian Analyst Pega Certified DCO Architect ICAgile Certified Professional (ICP) Luxoft HPC 3.0 Master

## **Honors-Awards**

The Most Valuable Player of Luxoft TDM Community

## Languages

English (Full Professional) Russian (Native or Bilingual) Ukrainian (Intermediate) Hungarian (Elementary) Spanish (Elementary)

## Membership

ABPM Russian Chapter

## **Volunteer Experience**

Russian Educational and Cultural Foundation in Hungary

## **Experience**

2020.04 -**Program Manager and Intelligent Automation Expert** 

Self-Employed, London, United Kingdom Present

- Program and Delivery Management
- Intelligent Automation (AI, BPM, RPA, ML, NLP, IoT)
- CRM Implementation
- Digital Transformation and Process Management/Reengineering
- Cloud Transformation/AWS
- FinTech Scale-up
- SaaS. PaaS. IaaS
- IT Operation and Management

#### 2018.05 -Managing Principal, Intelligent Automation Practice, Business Consulting 2020.04 EPAM Systems, Budapest, Hungary

Intelligent Automation (BPM, RPA, AI) Practice/COE Management:

- Consulting and Project/Delivery Management
- Business Development
- Operations, Resource and People Management
- Partnership Alliances Management and Marketing
- Foundation and co-management Intelligent Automation BPM/RPA COE for leading low-cost airlines operating in Central and Eastern Europe
- Foundation and management Intelligent Automation BPM COE for Tier #1 international health and beauty retailer
- 2 IA Projects for Tier 1 Swiss Bank:
  - Wealth Management: Private & Corporate
  - CRM: Sales Automation Powering with Artificial Intelligence

#### 2017.01 -**BPM/RPA Practice Director**

#### 2018.05 Excelian | Luxoft Financial Services, London, United Kingdom

Global BPM/RPA Practice/COE Management:

- Consulting and Project/Delivery Management
- Business Development
- Operations, Resource and People Management
- Partnership Alliances Management and Marketing
- Account Management for Strategic Accounts

#### 2013.10 -**BPM/RPA Practice Director**

#### 2018.05 Luxoft, Moscow, Russian Federation

Foundation and Management of Luxoft Global BPM/RPA Practice/COE:

- Consulting and Project/Delivery Management
- Business Development
- Operations, Resource and People Management
- Partnership Alliances Management and Marketing
- Account Management for Strategic Accounts
- Analyst and advisor community (Gartner/Forester) Ambassador
- Internal projects audit through the verticals and technologies
- Huge CRM/BPM Project for Tier 1 Russian Universal Bank
- Foundation of Intelligent Automation Pega BPM COE for Tier #1 Investment Bank

#### 2012.01 -**Pega Practice Leader**

2013.10

# Pegasystems, Moscow, Russian Federation

Foundation and Management of CIS Pega Practice/COE:

- Consulting and Project/Delivery Management
- Operations, Resource and People Management
- Professional Service, Consulting and Delivery Management: BPM/CRM Projects
- Account Management for Strategic Accounts
- Business Development
- CIS Partnership Alliances Creation and Management
- Clients and partners enablement
- Foundation of Intelligent Automation Pega BPM COE for #1 Commercial Bank in Russia

#### 2010.05 -**Senior Project Manager**

2012.01 Teradata, Moscow, Russian Federation

- Consulting and Project/Delivery Management
- DWH, BI, CRM Projects
- Clients and partners enablement
- Foundation of ETL Automation COE for one of Russia's leading food retail chains

2007.01 -	Head of FLEXCUBE Implementation Department	
2010.05	Jet Infosystems, Moscow, Russian Federation	
	Foundation and Management of FLEXCUBE Business Unit/COE:	
	<ul> <li>Consulting and Project/Delivery Management</li> </ul>	
	Operations, Resource and People Management	
	Account Management for Strategic Accounts	
	Business Development	
	Venders Management	
	Clients and partners enablement	
2004.09 - 2007.01	Project Manager	
	Home Credit and Finance Bank, Moscow, Russian Federation	
	Project/Delivery Management	
	Operations, Resource and People Management	
	<ul> <li>Tender Organization and Suppliers management</li> </ul>	
	Foundation and Management of FLEXCUBE and CSS parameterization group/COE.	
	Administration and Support of Bank information systems: QUORUM, HOMER, FLEXCUBE, Client-Bank	
2003.08 -	Leading IT Specialist	
2004.08	Dialog-Optim Bank, Moscow, Russian Federation	
	Two Moscow Branches IT Management:	
	<ul> <li>Manage of IT specialists group created for two Moscow branches</li> </ul>	
	<ul> <li>Manage All IT related activities for two Moscow branches</li> </ul>	
	Portfolio Project Management	
	<ul> <li>Tendering for equipment purchasing</li> </ul>	
2002.10 -	Application Developer	
2003.07	Petrocom-Honeywell, Moscow, Russian Federation	
i	Application Development and Web design	
	Support of end-user systems	
	<ul> <li>Preparation documentation for software, design of software interface</li> </ul>	
	<ul> <li>Participation in international exhibitions and seminars</li> </ul>	
	<ul> <li>Software localization and documentation translations (eng-rus, rus-eng)</li> </ul>	
1999.09 -	Chief Engineer	
2002.10	Moscow State Technological University "Stankin", Military department	
	Moscow, Russian Federation	
	Managed of IT group	
1996.12 -	Application Developer	
1997.08	Petrocom-Honeywell, Moscow, Russian Federation	
	Application Development	
Education	on	

1997- 2003	Moscow State Technological University "Stankin"  Master of Science, Technological computer science of automated machine-building productions
1997 – 2001	Moscow State Technological University "Stankin"  Bachelor, Technological computer science of automated machine-building productions.
2001 – 2003	Moscow State Technological University "Stankin"  Engineer-Interpreter, English language. Technical interpretation in professional communication

# **Conferences**

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	3.14.2019	Pega Customer Engagement Summit, London, UK. Exhibitor
	11.3.2018	Digital Disruption Conference, Budapest, Hungary. Speaker
	10.8.2018	Appian Europe, London, UK. <b>Exhibitor</b>
	6.05.2017	PegaWorld 2017, Las Vegas, NV, USA. Exhibitor
	6.26.2016	Luxoft Vietnam LoGeek Night, Ho Shi Minh City, Vietnam. Speaker
	6.07.2016	PegaWorld 2016, Las Vegas, NV, USA Exhibitor
	6.09.2015	PegaWorld 2015 Orlando, FL, USA. Exhibitor
	6.09.2014	PegaWorld 2014 Orlando, FL, USA. Exhibitor
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