

## Dariusz Kraśnicki



**Date of birth:**

17.03.1969

**Address:**

Ślupsk, POLAND  
Molde, NORWAY

**Telephone:**

+48 / 504 686 943  
+47 / 980 86 861

**E-mail:**

[mail.dariusz.krasnicki@  
gmail.com](mailto:mail.dariusz.krasnicki@gmail.com)

## Work experience

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**Contract & freelance jobs:**

**11/2019 – now**

**B2B trade and business advisory, technical translations**

Translations as below + industry automation, machine construction, metalworking, metallurgy, wood industry, cellulose&&paper industry, poligraphy.

**06/2008 – 05/2019**

**Technical & business translations, B2B advisory**

Translations as below + international business, commerce, business management, marketing, economy, econometrics.  
B2B advisory – domestic and international trade with the speciality for Eastern European countries.

**07/1995 – 05/2000**

**Technical translations – certified technical translator**

Technical translations, especially: environment protection, hydrology, meteorology.

**Commercial jobs:**

**08/2019 – 02/2020**

**Technical support**

Company: Invisible Connections, Åndalsnes, Norway  
Bolsones Verft, Molde, Norway.

**04/2008 – 06/2019**

**Private Entrepreneurship**

Company: Projekt-K2 Sp.J., Poland.

**09/2007 – 03/2008**

**Private Entrepreneurship - shareholder**

Company: Union-Pack Sp. z o.o., Poland.

**06/2000 – 07/2006**

**Sales Manager**

Company: Eurobox Polska Sp. z o.o. - member of Hamburger-Dunapack Group, at present Prinzhorn Group, Poland.

**03/1998 – 05/2000**

**Sales & Marketing Manager**

Company: Kappa Expac Pruszcz Gd Sp. z o.o. - member of Smurfit Kappa Group, Poland.

**08/1995 – 02/1998**

**Sales Manager Assistant, later: Export Manager**

Company: Proelco Sp. z o.o., Poland.

## Education

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**09/1999 – 01/2001**

**Master of Business Administration**

Gdansk Management Development Foundation, Gdansk, Poland & Strathclyde University, Glasgow, UK.

**10/1993 – 06/1994**

**CPE – Cambridge Proficiency**

King Street College, London, UK.

**10/1989 – 06/1995**

**Master of Science**

Gdansk University, Gdansk Poland  
Faculty of Physical Oceanography.

**Number of trainings in sales strategy and commercial law.**

## Languages

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Mother language – Polish

**English – fluent - advanced**

<i>Understanding</i>	<i>Speaking</i>	<i>Writing</i>
C2	C2	C2

**Russian- intermediate**

<i>Understanding</i>	<i>Speaking</i>	<i>Writing</i>
B1	B1	A2

**Norwegian- intermediate**

<i>Understanding</i>	<i>Speaking</i>	<i>Writing</i>
A2	A2	A2

## Personal skills & other information

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**Computer skills:**

Experience with MS Office programmes, stock&sales management programmes, MRP, CRM, computer graphics.

**Others skills:**

- analytical skills
- team-working
- mediating skills.

**Interest:**

SCUBA diving, canoeing, trekking, biking, bushcraft.