

Juan Pablo Cañete - English/Spanish Tour Guide

Central Chile

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Nationality: Chilean
Birth: May 27th 1988, Concepción
Languages: Fluent English/Spanish

Experience: 7 seasons, 2012 – 2020
Usual Customers:

American, British, Canadian, Australian, Neozelander, Singaporean, Chinese, Taiwanese, and others (Russian, Indian or Brazilian).

RECEPTIVE TOUR OPERATORS: I've committedly worked since 2012 for the following Tour Operators:

Condor Travel Chile, 2019 – 2020
Inara Travels 2018 - 2020
Jacada Travel 2017 - 2020
Trails of Chile (Notros) 2015 - 2020

Destination Management Chile (DMC): 2014, 2015

Condor Travel Chile, 2012 - 2015

Sporadically I've also worked for the following Tour Operators:

- 1• **Latitud 90,**
- 2• **First Premium,**
- 3• **Deep Trip Chile and small tour operators.**

I've also participated guiding Exchange Students from MBA programs from the Universidad Católica de Chile.

SERVICES: *The services I've performed more frequently are:*

- | | |
|---|---------------------------|
| ➤ <i>Casa Blanca Wineries, San Antonio and Rosario:</i> | ✓ <i>Casas del Bosque</i> |
| ✓ <i>Viña Matetic</i> | ✓ <i>Emiliana</i> |
| ✓ <i>Estancia el Cuadro</i> | ✓ <i>Indómita</i> |
| | ✓ <i>Veramonte</i> |



PERSONAL DESCRIPTION:

- *Stable character and adaptability when unexpected situations arise.*
- *Good attitude towards the client (or its representative if applies).*
- *Masters timeframe and tour adaptability as needed.*
- *Punctual.*
- *Personal and Professional Planning and Organization.*
- *Good communication and personal relations with others in a teamwork.*
- *Appropriate physical Equipment for the activity (clothing and accesories).*
- *Good personal image and higiene.*
- *Knowledgeable of the social environment where the services take place.*
- *Permanent wish for learning and improvement.*
- *Vice free (drugs, tabaco or alcohol).*
- *Healthy, in accordance to service requirements.*



PROFESSIONAL GOAL: *To be a useful element that creates value in Receptive Tourism Operations (or similar) in such a way that the performed services strengthen the relationship with the clients, maintaining or improving, if possible, their touristic experience.*

SELFIMPROVEMENT ORIENTATION: *Make use of the work instances to increase the effectiveness of my abilities and be able to take greater and better responsibilities.*

MODUS OPERANDIS: *I periodically up date my schedule availability and inform its current status to the Tour Operator, this way I manage to avoid that appointments in my agenda get “on top of” each other.*

REFERENCES

Trails of Chile Top Manager: Silja Torobog silja@trailsofchile.cl, +56 9 8360 5562

Trails of Chile Supervisor: Miloslav Gardilicic trafico@trailsofchile.cl, +56 9 8903 7147

Jacada Travel Top Manager: Roberto Rodriguez roberto@jacadatravel.com, +56 9 9568 6463

Inara Travels Top Manager: Jenny Stirn jstirn@inaratravel.com, +56 9 6655 3303

Condor Travel Supervisor: Chyntia Sipion chyntia-sipion@condotravel.com, +56 2 2887 2000