

Contact

Midsland
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Top Skills

Hospitality Industry
Customer Service
Sales

Languages

German (Professional Working)
English (Full Professional)
Dutch (Native or Bilingual)

Mirjam Oosterbaan

Sales, Planning, writing and translations...
Midsland

Summary

Experienced Sales Manager with a demonstrated history of working in the hospitality industry. Skilled in Coaching, Training, Management, Leadership, Problem solving, Heads on mentality, Hospitality Industry, Operational Planning, English, Dutch, German and Tourism.

Experience

Jumbo Supermarkten
Verkoop medewerker Bakkerij Mier
February 2020 - Present (7 months)
Formerum, Friesland, Netherlands

Freelance, self-employed
Content Writer and translations
January 2020 - Present (8 months)
Midsland, Friesland, Netherlands

See my profile on fiverr. https://www.fiverr.com/mirjam_o

Yellow Tourism Solutions
Sales Manager & Operational Planner
April 2015 - November 2019 (4 years 8 months)
Curacao

I started as a sales coordinator for 2 tour desks in Hilton and Marriott hotel. With 3 interns to assist with their school assignment. Within a year I was running the whole reservation department, emailing with our partners and resellers, being on 24/7 call duties and also host guests to make their holiday a wonderful vacation to never forget. since 2 years I also do all operations and planning of the transfers we provide, the cruise ship tours and our own booked tours. Have a group of freelance guides and drivers for jeeps and busses, and I work closely with some other tour and bus companies on the island. I am a quick learner so also in this job again learned a lot and achieved being the key staff in this company.

Business Serenity Ltd.

Freelancer

October 2014 - April 2015 (7 months)

Dutch Antilles

Groups of 100+ sizes are just as easy to host as the smaller groups. We had a good team of experienced dispatchers and this makes a feeling for the guests that they are special and have all attention. Directly upon arriving at the airport everything will be in line and smooth organized. A good team and understanding each other by talking is key in those operations.

FBTT Travel

Hostess

May 2013 - October 2014 (1 year 6 months)

Curacao

Hostess Oad, Hostess Dertour, Meiers Weltreisen, FTI, Air Berlin Holidays, Funf vor Flug, Interconnect. Hostess Air Canada Vacations, Westjet, Costco. Hostess Silverjet. Hostess Stip-Corendon.

Being the hostess makes you the face of the guests holidays. You can make an even better holiday to try and get all what is needed for the guests expectations and comfort. I was able to do this on a high standard for almost every guest coming to Curacao for their wonderful vacation.

Restaurant Pampus

Waitress

December 2012 - April 2013 (5 months)

Curacao

Serving the customers at the high standard service that was needed in this restaurant.

Rederij Doeksen B.V.

Hostess, Stewardess, medewerker bediening en Leidinggevende
Horeca afdeling veerdienst

May 2003 - October 2012 (9 years 6 months)

Friesland, Netherlands

Hostess is being the face of the company, the guest and customer service when the guests arrive on board of the ferry. Also managing the catering department. With a fully packed ship still be able to have a superb crossing with a profit in food & beverages as well as in safety and hospitality.

Cranberrybedrijf Skylge

Verkoop en productie medewerker

May 2002 - May 2003 (1 year 1 month)

Formerum, Terschelling

Super de Boer Mier

Cassiere, plaatsvervangend Hoofdcassiere

September 1999 - May 2002 (2 years 9 months)

Formerum, Terschelling, Friesland Province, Netherlands

Cranberry Skylge

Sales Representative Parttime

April 1998 - August 1999 (1 year 5 months)

Formerum, Terschelling

Bruna BV

Sales Representative

March 1997 - April 1998 (1 year 2 months)

Midsland, Terschelling

De Zilvermeeuw strandpaviljoen

Waitress

October 1995 - November 1996 (1 year 2 months)

Paal 8 West aan zee Terschelling

Royal Dutch Navy

Sailor ODND

September 1990 - September 1995 (5 years 1 month)

Den Helder, North Holland Province, Netherlands

Education

MEAO Baarda College, SNEEK, The Netherlands

administrative Assistant General

RSG Simon Vestdijk, Harlingen, The Netherlands

High School Diploma