



## **CURRICULUM VITAE**

**Name:** Hany Hassan Mohamed Fouad Hassan Hano

**Date of Birth:** 18/11/1975

**Nationality:** Egyptian

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**Marital status:** Single

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### **Professional Summary:**

I am an Army Officer with management experience and exceptional people skills. Versed in leadership and self-oriented, strategic sales professional with 5 years in the Shipping & logistics industry who desires a challenging role as a Customs Clearance & Transportation Manager. I am also an analyst with extensive experience in translation including quality control and quality assurance of translation.

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### **Core Qualifications:**

1. Excel in Translation, Logistics, Sales & Real Estate brokerage
2. Client-focused
3. Quick learner
4. Computer proficient
5. File/records maintenance
6. Reports generation and analysis
7. Results-oriented
8. Operations management
9. Contract negotiation/review/drafting
10. Management

## **Experience:**

### **1- Key Accounts Manager (Tokyo Freight Services) FEB 2018 AUG 2020.**

#### **Key Responsibilities:**

- Handling Key Accounts Freight & Customs Clearance.

### **2- Customs Clearance & Transportation Manager (Paragon Express) January 2018**

#### **Key Responsibilities:**

- Head of Customs Clearance.
- Head of Transportation.

### **3- Sales Executive in Paragon Shipping & Logistics. September 2011 to JAN 2018.**

#### **Key Responsibilities:**

- Sales Executive in Paragon Shipping & Logistics.
- Selling Shipping and Freight Forwarding services (Sea Freight, Air Freight and Customs Clearance).

### **4- Quality Control Linguist in All Languages Consultants March 2008 to September 2011**

#### **Key Responsibilities:**

- Quality Control Linguist, Gulf Supplies and Commercial Services.
- Translating from English to Arabic and vice versa.
- Assuring translation quality of linguists under my supervision.

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### **5- Warehouse Manager in Fashion International Group January 2005 to February 2008**

#### **Key Responsibilities:**

- Warehouse Manager for many garment stores (Mango, Promod, Marina Renaldi).
- Documented and solved warehousing problems.
- Participated in the training of marketing, business process modeling and analysis.

- Visualized a project review with impressive presentation and multi-media animation, which was highly appreciated by department manager.

**6- Army Officer in the Egyptian Army Forces**  
**July 1997 to December 2004**

- Tele and Wireless Communication.
- Logistics Officer.
- Warehouse Management.
- Administration and human resources.
- Transportation and fleet management.
- Housing & Relocation officer.

**Education:**

Bachelor in Military Science.

**Key Skills:**

- 1- Secretarial and Administrative functions.
  - 2- Shipping & Logistics knowledge.
  - 5- Analytical and problem solving.
  - 6- Attention to detail and prioritizing and time management.
  - 7- Interpersonal and teaming.
  - 8- Communication Skills and Organizing Skills.
  - 9- Demonstrable leadership and management qualities.
- Extensive knowledge in all Microsoft applications like Word / Excel / Office.
- 10- Real Estate Brokerage
  - 11- Leadership

**Interests & Hobbies:**

- Playing musical instrument: guitar & piano
- Web surfing
- Traveling – Exploring exotic countries
- Fashion and modeling
- Astrology

**CAREER OBJECTIVE:**

I am seeking a challenging opportunity whereby my personal skills and professional skills can be enhanced and providing my professional career with managerial edge.