

KEITA HIROSE

PROFESSIONAL TRANSLATOR

DETAILS

PHONE

+81-8017499878

EMAIL

hirose1201+biz@gmail.com

DATE / PLACE OF BIRTH

01/12/1987

Oita Pref, Japan

NATIONALITY

Japan

SKILLS

Leadership

● ● ● ● ● ○

Communication

● ● ● ● ● ●

Translation & Proofreading

● ● ● ● ● ●

Microsoft Office

● ● ● ● ● ○

Adaptability

● ● ● ● ● ●

LANGUAGES

Japanese

● ● ● ● ● ●

English

● ● ● ● ● ○

PROFILE

Experienced and self-motivated with 10+ years experience for dealing and negotiating with clients globally and the excellent adaptability to different cultures and commercial customs. Passionate for diving into and cultivating emerging markets and targets to obtain first-mover advantages. Strong commitment in swiftness, accuracy and efficient decision-making. Freelance Translator (JP-EN).

EMPLOYMENT HISTORY

Senior Overseas Buyer, Vega corporation Co., Ltd.

Fukuoka

Dec 2015 — Present

- Developing 40+ New-In products annually
- Training 2-3 graduated junior employees
- Negotiating skill with suppliers to obtain better purchasing deals
- Awarded as employees with the best performance of the year

Freelance Translator (English-Japanese)

Fukuoka

Aug 2018 — Present

- Accomplished 250+ translation projects annually
- 5 star rated translator
- Engaged in "Trans-Creation"

Inbound Business Office Manager , Abilive Co., Ltd.

Fukuoka

May 2014 — Nov 2015

- Dedicated in new business development from Incoming Tourism
- Successfully won first bidding project from public institution
- Developed translation and multilingual phone assistance services

International Sales, Nippon Travel Agency Co., Ltd.

Tokyo

Apr 2010 — Apr 2014

- Professional sales lead to Middle East and Americas
- Awarded as Rookies Sales Award in the third year
- Awarded as President's Sales Award in the fourth year
- Pioneered Israeli and Turkish as emerging markets at the time
- Opened accounts with 20+ new clients with closer relationships and efficient communications

EDUCATION

Bachelor of Economics, Yamaguchi University

Yamaguchi

Apr 2006 — Mar 2010

- Majored in tourism policy and international economics
- Awarded for the highest TOEIC score among students