

Adrian Nicolescu

MSc Petroleum Engineer, OPITO Certified Assessor

Tel: +40738164399

Email: adriannicolescu95@hotmail.com

Personal Statement: A commercially astute strategic leader with extensive experience of managing multimillion-dollar operations as part of a senior leadership team. Extensive knowledge of the oil & gas industry (including drilling, fishing, well operations, ADR rigs, downhole tools rental, wellbore cleaning as well as all associated health & safety requirements). With a proven track record of delivering strategic objectives, exceeding targets, managing diverse teams to achieve their potential, external stakeholder management, financial management and technical operations. Key skills include building productive relationships, decision making, training, coaching, communication, business development and planning.

Key Achievements: Won major 5 years fishing and re-entry contract with BP ROO in Iraq.

Won major fishing contract with BUNDUQ, ADNOC, SNOC in the UAE, SLB in Saudi, Cairn in India.

Developed local community relationships through implementing induction programs to support local community so they could be considered for jobs by addressing a skills' gap and education shortfall.

Delivered at the world-renowned NATC in Cairo in 2011; presented new Weatherford Technology (wellbore cleaning). As a result, the tool became a worldwide market success.

Delivered a 15% increase in rental revenue whilst reducing costs by 9% over a 6-month period with respect to fishing, casing exits and rental tools as country operations manager.

Employment History:

2017 – 2020 **Global Product Line Manager, Well Intervention**

Parker Drilling, Dubai, UAE

In charge of well intervention operations worldwide. Ensure that all operations are in line with company's QHSE policies and regulations. Identify personnel's training needs and establishing operating procedures. Focus on QA/QC objectives and designing standard quality plans.

Identify new customers and grow the businesses with the already existing ones. Promote company's equipment and personnel and establish credibility. Active participation in budget formulation, P&L and in the development and growth of the company. Meeting financial targets and work towards achieving them.

Oversee daily activity of Well Intervention personnel.

Ensure that employees are given the appropriate training and encourage them to set standards in quality of work and professionalism.

Frequent communication with customers to understand their needs ahead of time by collaborating with the Sales and BD Managers. Close follow up on NCRs and any other complaints. Raise CVRs for visits made to existing or potential clients.

2015 – 2017	Country Business Unit Manager, Fishing and Re-entry	Weatherford, Basra, Iraq
	<p>Responsible for all fishing and re-entry jobs in country. Design and implementation of fishing proposals. Budget responsibilities, P&L preparation Close coordination with the customer to know their needs ahead of time and to ensure contractual requirements are met in order to ensure a trouble free execution of contracts Carry out equipment inventory once every 6 months as per company's fixed assets policy</p>	
2014 – 2015	Country Manager	Ensign International Energy Services, Erbil, Iraq
	<p>Responsible for delivering and developing strategic objectives at a country level Leadership of a team of professionals Monitoring performance of all drilling and well operations Financial and Operational Reporting, Auditing Health & safety compliance Stakeholder management with contractors, vendors and authorities Ensuring that the company is compliant with all local laws and regulations Management of the operations and financial plans</p>	
2012 – 2014	Country Manager	Ensign International Energy Services, Gabon
	<p>Responsible for delivering and developing strategic objectives at a country Management of the operations and financial plans Monitoring performance of all drilling and well operations Financial and Operational Reporting, Auditing QHSE compliance Stakeholder management with contractors, vendors, unions and authorities Ensure timely issuance of licenses, permits and registrations Leadership of a team of professionals</p>	
2010 – 2012	Country Product Line Manager, Fishing and Re-entry	Weatherford Oil Tools Middle East, Cairo, Egypt
	<p>Responsible for fishing, re-entry and drilling rental tools at country level Business development Leading a team of professionals to delivering operational targets Daily meetings with customers Ensure that suppliers, contractors, fabricators etc. are complying with company standards. Auditing Conduct pre-job briefing and post job review to ensure operational preparedness, potential shortfalls and to evaluate the completeness of the job</p>	
2007 – 2010	Country Operations Manager, Fishing and Re-entry	Weatherford Oil Tools Middle East, Mumbai, India
	<p>Responsible for fishing, re-entry and drilling rental tools at a country level Daily meetings with customers Continuous improvement of the department's technical and financial performance Application of Company standards and quality control for all equipment and tools repair and maintenance</p>	

2004 – 2007 **Rig Manager**

KCA Deutag, Libya

Responsible for operations in the Hamada and Sarir oilfields

Workover operations in wells up to 9000' deep

Daily routine rig operations, fishing and testing

Daily drilling reports, logistics and people management

Managed and administered well site operations to insure service met clients' requirements. Operated equipment to perform services and supervised field crews in the preparation of the rig, calibration of units and enforcement of safety rules and regulations

Previous Employment History

2004 – 2004	Utilities Supervisor/Technical Trainer	AGIP/JTS, Libya
1999 – 2004	Technical Training Coordinator	AGIP/Comerint, Nigeria
1997 – 1998	International Service Operator	Halliburton Ltd, UAE
1995 – 1996	Senior Tool pusher	Burgan Drilling Co., Kuwait
1992 – 1995	Production Engineer	OMV/Petrom, Romania

Education

MSc in Petroleum Engineering – 1992, Oil and Gas University, Ploiesti, Romania

OPITO Certified Assessor (Fishing and Re-entry) – 2011

Other Training and Development

Finance for Non-Financial Managers –2008

Business Leadership – 2009

Management Development Program – 2009

Strategic Negotiations – 2008

International Bribery and Corruption – 2010

Code of Business Conduct – 2011

Excellent References Available Upon Request