

## **CONTACT ME**

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- Aveiro, Portugal

## **EDUCATION**

# MD International Communication University of Turin, Italy 2013 - 2016

Erasmus - FLUP University of Porto, Portugal 2014 - 2015

BD Linguistic Mediation University of Turin, Italy 2009 - 2013

## **SKILLS**

- · Outstanding attention to detail
- Translation copywriting
- Proofreading
- Editing skills
- Document evaluations
- Transcription
- Written translations

# **Francesca**Bassi

Translator

### **WORK EXPERIENCE**

Translator

Sep 2010- Present

#### Freelance | Europe

- Written translation transcription: Italian/Spanish/Portuguese/English for international companies and cultural institutes
- Translation of legal texts, user manuals, correspondence, websites, art exhibition content, and international events in Latin America and Europe.
- Reviewed final works to spot and correct errors in punctuation, grammar, and translation.
- Proofread, edited and improved documents of different sizes.
- Completed precise translations of official documents with correct words and phrasing to meet legal standards.

Export Sales Representative, Area Manager

Jan 2021 - Sep 2023

#### Bulloni Lda I Porto, Portugal

Countries: Portugal, Czech Republic, Switzerland, Industry clients Italy.

#### Key Responsibilities:

- Increasing year turnover in key market/country targets;
- Assessed reports to evaluate performance, develop targeted improvements, and implement changes.
- Conducted company performance evaluations after events to assess interest level shown for products and services and discover opportunities for growth.
- Translator: Spanish, Portuguese and English

International Account Manager - Translator

Aug 2020- Oct 2020

#### Paul Stricker S.A. I Murtede, Portugal

Country: Italy

#### Kev responsibilities:

- Market needs identification, client portfolio management, CRM
- Competitor evaluation, trend analysis, and KPI assessment
- Planning and coordinating Front Office sales visits
- Portuguese-Italian translations.

Export Sales Representative, Area Manager

Dec. 2016- Feb 2020

#### Chaves Bilbao S.L. I Larrabetzu, Spain

Countries: Portugal and Italy.

## Key Responsibilities:

- Client portfolio creation and management, identifying and developing new business opportunities
- Negotiating CGV and commercial agreements
- Developed and maintained positive customer relations and coordinated with team members to properly handle requests and questions.
- Portuguese- Spanish English translations.