

NICHOLAS J. BARTRAM

Based in Burton-on-Trent, Staffs (UK); flexible on the next work location
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PROFESSIONAL ATTRIBUTES

Dynamic, results-driven production management professional with transferable skills gained in diverse sectors. Effectively liaises with people up to board level and displays a “can-do” approach to tasks. Ensures that processes adhere to related standards to achieve client specifications and expectations. Seeking a **Project Manager or Engineer role** utilising financial expertise and organisational acumen to provide advantage for the enterprise.

CORE COMPETENCIES and ACHIEVEMENTS

- Excellent communicator who delivered winning presentations and articulately disseminated information to shop floor staff and directors. Progressed from apprentice at a small UK engineering firm to manage workforces, budgets to \$150m and deliverables.
- Demonstrated an open honest style of leadership when managing sites and multi-skilled personnel. Excelled at introducing beneficial change after fully evaluating impact, potential benefits of value-added products.
- A bilingual person who adapted to cultural diversity and translated commercial and technical documents from Italian to English in a freelance capacity. Participated in meetings with client from Russia and global equipment suppliers as a PM at XXXXXX.
- Demonstrated commercial awareness when contacting suppliers for XXXXXX for products such as pipe fittings, valves, expansion and compensation joints, supports, and filters to formalise supply terms and conditions.
- Project managed many initiatives at XXXXXX, verified and followed up advancement, tracked production from order confirmation to design and delivery according to budgetary and delivery/shipping constraints, and resolved post-implementation issues.
- Highly proficient at planning and co-ordinating projects at XXXXXX, and covered for site managers during any absence. Erected then commissioned a skin-pass mill and three slab casters in China, plus a slab caster in Ukraine.

EMPLOYMENT HISTORY

02/2011 – Present Project Manager Freelance)

XXXXXX, Italy

XXXXXX – renowned valve manufacturer with clients predominantly in the Far and Middle East and Russia for valve systems for power generation and petrol, oil and gas pipelines.

- Interim PM for the supply, installation and commissioning of amine gas de-sulphurisation unit for a gas refinery in Russia.
- Authored project specifications for a joint venture between XXXXXX and XXXXXX who were based in France.
- Purchased from and negotiated with suppliers at premises in India and Italy for transportation of products to Russia.
- Continued to regularly update the CEO on progress, and appointed as site PM to install then commission all equipment.

11/2009 – 01/2011 Project Manager

XXXXXX, Italy

- Managed around 60 projects to supply valves fitted with external pneumatic, hydraulic and electric valve applicators.
- Made certain that budgetary and delivery parameters were met, and liaised with clients to resolve any post-delivery matters.
- Worked with IT department to develop on-line Project Management programme that provided real-time project data.
- Company's sole PM with a small team and responsible from order to design and delivery.

Project Manager continued /

- Sourced suppliers and expedited with client representatives to verify conformity during project execution and prior to shipment.

12/2008 – 10/2009 Project Manager

XXXXXX, Italy

XXXXXX Engineering – manufacturing fibreglass piping for a client base mainly in Europe and the Middle East for power generation, liquid transportation and naval applications.

- Managed concurrent small to larger-scale projects to supply bespoke piping solutions with externally supplied valves and other fittings.
- Effectively interfaced with clients to respond to post-delivery enquiries and issues via site visits where needed.
- Reported to senior management, expedited with client technical and quality teams to verify conformity during project execution and prior to shipment

12/2006 – 11/2008 Project Manager

XXXXXX, Italy

Multi-national manufacturer of turnkey steel plants and equipment for steel making processes.

- One of 15 PMs with specific projects, created installation and commissioning schedules that accompanied technical proposals.
- Provided installation and commissioning plans with associated documentation, visited sites to check advancement of civil works prior to installation.
- Verified and chased up project advancement and production of equipment required for sites with internal departments.
- Controlled budget for site activities, undertook open package inspections and discussed any issues with client.

01/2006 – 11/2006 Site Manager

XXXXXX, Italy

- Managed a global contract for supplying the Austrian firm's refractories and labour to maintain availability of ladles and electric arc furnaces in a large steel plant.

06/2000 – 12/2005 Production and Quality Manager

XXXXXX, Italy

- Responsible for wooden furniture and mattress production-related activities and co-ordinated implementation of ISO 9001 certification.

11/1996 – 09/1999 Production Manager

XXXXXX, Italy

- Provided technical support, commissioned slab and billet casters, and oversaw R&D phases.

1990 – 10/1996 Production Manager

XXXXXX, Italy

- Set up efficiency and quality programmes at one of Europe's largest integrated steel plants.

1987 – 1989

English Language Teacher

University of Bari, Italy

Earlier:

Laboratory Technician

Oxford University, UK

Machinist and Fitter

Topley & Fisher, Burton, UK

BUSINESS SKILLS and PROFESSIONAL DEVELOPMENT

Finance: Budgets; P&L; sourced and purchased products; negotiated contracts

HR tasks: Led groups of up to 110 people; trained personnel; prioritised tasks

IT skills: MS Office applications; various management software systems

CPD: Kept abreast of industry, Health & Safety and other regulations

1990 Management / Technical course – ILVA Laminati Piani, Italy

Earlier: Apprenticeship as a Machinist and Fitter (5 years) – Topley & Fisher

Education: HNC in Mechanical & Production Engineering – Burton Technical College

Languages: **English** – mother tongue; **Italian** – fluent; **French** – basic level

Personal: **British with full driving licence; excellent references available**
Hobbies include Karate, woodland conservation and walking