Contact

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www.linkedin.com/in/joe-jones-5bb6a5a2 (LinkedIn)

Top Skills

Mergers & Acquisitions
Joint Ventures
International Law

Languages

Japanese (Full Professional) English (Native or Bilingual)

Certifications

Attorney at Law

Registered Representative (一種外務員)

Publications

Mother Nature Is Tough – How About Your Contracts?

What's in Your Dispute Resolution Clause? Six Ways Dispute Resolution Clauses Impact Supply Chain Contracts

The form labor agreement that's making headlines in Japan

FOB: You Keep Using That Word. I Do Not Think It Means What You Think It Means

What's Your Number? Be Careful When Asking Your Japanese Employees.

Joe Jones

Attorney in Private Practice (DC/MD/NY) - 12 Years in Japan Washington

Summary

I advise corporate clients on business transactions as well as individuals facing complex international legal issues. My experience includes living for 12 years in Japan as a student and legal professional, in-house positions at Japanese and American companies, and practicing as a corporate lawyer in the Washington and Tokyo offices of one of the world's largest law firms.

I have particular experience in commercial contract negotiation and dispute resolution, M&A transactions, joint ventures, business restructuring, and international family and probate issues. I have also worked as a freelance translator of Japanese legal and business documents since law school (over 15 years).

I am admitted to practice in D.C., Maryland, New York, and the U.S. District Courts for the Southern and Eastern Districts of New York.

Experience

Law Office of D. J. Jones PLLC
Attorney at Law
August 2019 - Present (1 year 3 months)
Washington, DC, United States

Enviva

Assistant General Counsel June 2018 - August 2019 (1 year 3 months) Washington D.C. Metro Area

Supporting the world's largest wood pellet manufacturer in sales contracts, maritime matters, IT procurement, intellectual property and other areas.

Squire Patton Boggs
5 years 3 months
Corporate Attorney (Washington Office)

May 2017 - June 2018 (1 year 2 months)

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Washington D.C. Metro Area

Covering mergers and acquisitions, joint ventures, commercial contracts and general business advisory. Among other M&A transactions, advised Japanese acquirers in a \$200 million acquisition of a Latin American auto dealer and a \$1 billion acquisition of a European composite materials manufacturer, and advised U.S. clients in the sale of two publicly traded technology companies and the acquisition of a privately held auto dealer.

Corporate Attorney (Tokyo Office)
April 2013 - May 2017 (4 years 2 months)
Tokyo, Japan

Covering mergers and acquisitions, joint ventures, commercial contracts and general business advisory. Among other M&A transactions, advised a Japanese acquirer in a \$500 million acquisition of a US-based cloud services company, advised Japanese investors in real estate projects, infrastructure P3 projects, and venture-backed technology companies, and provided comprehensive international transactional support to clients in the internet, software, ship finance, and healthcare industries.

Temple University - James E. Beasley School of Law Adjunct Professor January 2011 - May 2016 (5 years 5 months) Tokyo, Japan

Taught three semesters of International Contract Drafting, a "hands-on" course for JD and LLM students.

ITOCHU Corporation Legal Division May 2014 - September 2015 (1 year 5 months) Tokyo, Japan

Secondment from Squire Patton Boggs. Transactional legal support for infrastructure, aerospace, and shipping teams at one of Japan's largest general trading companies.

Shinsei Bank 5 years 1 month

Associate, Corporate Advisory (Cross Border M&A) November 2011 - October 2012 (1 year) Tokyo, Japan

Assisted with structuring and

Assisted with structuring and analysis of M&A transactions in India and Southeast Asia for major Japanese corporate clients.

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Associate, Asset Backed Investments October 2007 - October 2011 (4 years 1 month)

Tokyo, Japan

Hired a few months before the Lehman shock to handle restructuring of distressed loans and equity investments in the US and Europe.

Hayabusa Asuka Law Offices Law Clerk 2005 - 2007 (2 years) Tokyo, Japan

Education

Temple University - James E. Beasley School of Law Juris Doctor (J.D.), Law · (2004 - 2007)

Temple University Japan Law · (2006 - 2006)

University of Florida

Bachelor of Arts - BA, Political Science and Government · (2001 - 2004)

Rotary Youth Exchange Program (1999 - 2000)