



Curriculum Vitae

1. Family Name: IBRAHIM
2. First Name: Mohamed-Ali
3. Date of Birth: April 04, 1960
4. Nationality: Austrian / original Egyptian
5. Education / Qualifications:

Institution	from – to	Subject	Certificate
Cairo University	10/79 – 01/80	Biology	Semester Certificate
Vienna University	10/80 – 07/82	German Language	Final Diploma of German language
Graz University	10/84 – 07/88	Translation Studies Special field: Management & Media Science	Master of Science
WIFI Vienna	01/90 – 07/90	post-graduate courses on general Business skills	Final Diploma of Business Administration (DBA)
College of Insurance; NY - USA	Summer 98 – Summer 2000 (3 summer academies)	Business English	Certificate of English language. Special Field: Business Skills & Management
WIFI Vienna	02/95 – 07/95	Train-The- Trainer	Certificate. (Ranking 2 of 16

			participants)
WIFI Vienna	May 99	Assessment Centre & Leadership	Certificate
ÖVQ	4 – 6/1999	TQM Coach	EOQ + ÖVQ Certificate
ÖVQ (Austrian Organisation for QMS) http://www.oevq.at	01 – 06/99	Lead Auditor – Update 2002 (ISO 19011:2002), Quality Manager – update 2001 (ISO 9001:2000), TQM Coach	Certified Quality Manager; Certified Quality System Auditor; OVQ- Trainer. All certificates according to EOQ (European Organization of Quality) EOQ certificates..
CIS - Certification & Information Security Services GmbH http://www.cis- cert.com/index/index.ph p	June 2002	IS (Information Security) Management & IS Auditor according to BS 17799 + ISO 7799	Certified IS Manager; Certified IS Auditor according to BS 17799 / ISO 7799

6. Language Skills: (mark 1 to 5 for competence)

Language	Reading	Speaking	Writing
Arabic	5	5	5
German	5	5	5
English	5	4	5

7. Memberships:

- Chamber of Commerce / Vienna <http://portal.wko.at/>
- DGQ (Deutsche Gesellschaft für Qualität) <http://www.dgq.de/>
- Pool of Swiss Experts
[http://www.poolofexperts.ch/search/summary_view.php?sid=1223354
&type=0](http://www.poolofexperts.ch/search/summary_view.php?sid=1223354&type=0)
- RKW Bayern- Consulting Pool <http://www.rkwbayern.de/>
- Consultants Pool WIFI Wien
<http://www.wifiwien.at/unternehmensentwicklung>

- Chamber branch Consultants
<http://portal.wko.at/portal.wk?AngID=1&CtxID=6&DstID=5344&subcontentparam=%3fdstid%3d5344>
- Journalist's Club / Vienna; Journalistenklub Wien / Status: Chief Editor / Press ID <http://www.wjc.at/mgld.htm>

8. References:

- 1) Herr Jürgen H. Gangoly
Skills Group
Tel.: +43 (1) 505 26 25
Fax: +43 (1) 505 94 22
www.skills.at
- 2) Dr. Abdelhamid Hussein
23 Maadi St.Heliopolis, Cairo + A-1070 Vienna, Mariahilferstr.45
069912018563
- 3) Frau Sabina Abdel-Kader
FWF - Wissenschaftsfonds
Sensengasse 1
A-1090 Wien
Tel.: +43-1-505 67 40
Fax: +43-1-505 67 39
E-Mail: office@fwf.ac.at
Web: www.fwf.ac.at

9. Other Skills:

Deep Experience on Quality Management Systems specially in the Arabic countries through a huge No. of Certification, Pre- and Surveillance Audits in Saudi-Arabia, United Arab Emirates, Egypt, Morocco, Austria.

- Proficiency in popular software packages of MS-Office and
- Apple Macintosh for Arabic System

10. Previous Position & Rules:

- Moderating of an ORF- Newscas "Austrian News for the Arab World"; under leadership of Edgar Sterbenz and Paul Lendvai.
- Lead Auditor & Trainer of an European Certification Body in the Arab World.
- Representing of an European Certification Body in Cairo as Director of the Arab markets from 1999 until 2004

Consultant for:

- Quality Management Systems (ISO 9000:2000; ISO 14001:1996)
- Export Promotion
- Training & Training Needs Analysis
- Management & Marketing
- Foreign Investment in the Arabic area
- Franchising
- Change Management Strategy
- Assessment Centre

Publisher of **"The Austrian Economic Guide for the Arab World"**
since 1989

Writer of specialized books, handbooks, checklists etc. in the fields of Quality Management Systems: last published books: Auditor Reports 1 + Audit Reports 2 in Arabic; working now on 2 other books: Auditor Tools in English / Arabic and Auditor Checklists for audits according to ISO 9001:2000.

11. Current Activities

- Writing and closing of own books and software programs on quality management aspects.
- Writing of an Arabic Teaching Book for German + CD speakers.
- Thesis project by Prof. Dr. Budin ; Topic: Intercultural Competence at the Center for Translation Studies; University of Vienna
- Holding of lectures on intercultural management for members of the chamber of commerce Austria
- Teaching of Arabic language
- Translation & Interpretation works (German -English – Arabic)
- Consulting activities.

12. Fields & years of experience:

1. Export & Management consultant: 17 years
2. Publishing, & Journalism: 17 years
3. Translation & Interpretation works (German -English – Arabic): 20 years
4. Trainer for Quality Management Systems: 5 years
5. Auditing & Certifying of Quality Management Systems: 5 years

13. Key Qualifications:

Broad experience in strategic marketing and operational management
– Training & Coaching in the following fields:

- QMS (Quality Management Systems)
- Management Consultant.
- Product development.
- Feasibility studies for product launching and new projects.
- Export promotion..
- Restructuring and Action Planning.
- Management Information System.
- Business Planning
- Industrial Planning.
- Diagnostic studies

- Translation & Interpretation works (German -English – Arabic)

14. Professional Experience Record:

From: September 1989
 To: present
 Location: Austria, Cairo, Dubai, Morocco
 Company: AAC , Publishing
 Position: Publisher.
 Description: Chief Editor - Editorial :
 "The Austrian Economic Guide for the Arab World"

From: January 1991
 To: December 1992
 Location: Vienna
 Company: NemsArab GesmbH
 Position: Sales & Marketing Manager.
 Description: Marketing and sales activities for Austrian companies in the Arab World

From: January 1989
 To: 1999
 Location: Vienna; Cairo; Beirut; Amman
 Company: Austrian Arabic Center (AAC) Consulting
 Position: Senior Consultant.
 Description: Feasibility Studies; Export Promotion etc.

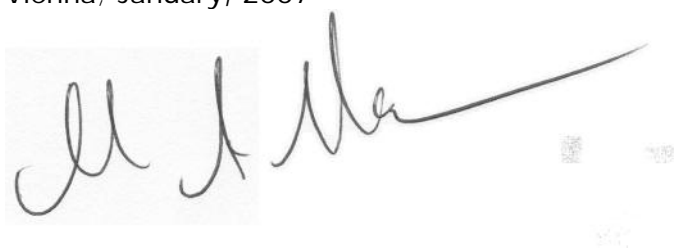
From: January 1986
 To: March 2004
 Location: Vienna, Cairo, Beirut, Amman, Dubai, Tunis, Marokko etc.
 Company: Austrian Arabic Center (AAC) Consulting
 Position: Senior Consultant (Project Management; last project: Opening of 2 new markets for OQS & OVQ in Egypt and Morocco; supervising the existing clients in the Golf Region etc.
 Description: Positions/responsibilities included:
 - Managing the operation of the company in Austria and in the Arab World
 - QMS
 - Business Planning
 - Feasibility studies
 - Export promotion

15. Hobbies:

- Music; Sports: Vienna International Marathon, 1999

NO POLICE RECORDS

Vienna; January, 2007

A handwritten signature in black ink, appearing to read 'CV Ibrahim', with a long, sweeping horizontal stroke extending to the right. The signature is written on a light-colored, slightly textured background.