

CURRICULUM VITAE

JORGE ALFREDO ARGNANI

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DEGREES

High School National Baccalaureate
1974/1978 J. Hernández National School Chivilcoy (B.A. / Argentina)

University Licentiate in International Trade
1980/1984 Universidad Argentina de la Empresa (U.A.D.E.)

Other Courses - Degree in International Trade
1984/1985 - Universidad Politécnica - Madrid / España
- International Trade, Business, HH.RR Integral Quality and Optimization
- Seminar on Denomination of Origin / Universidad Católica Argentina
- Programme on Oratory and Good fellowship Techniques I, / CENI
- Post-graduate in Portuguese & Spanish. Universidad de Gama Filho.
São Paulo/Brazil (at present)

Languages: Spanish, English (Technical- Business), Portuguese.

WORK EXPERIENCE

2007-Chivilcoy-Argentina-

Technical translations. International Trade Advisor. Research on International Market.
Project making.

2005- 2007 São Paulo/Brazil

Associate to Logistics and Events Development Department -Arabera Traduções Técnicas Ltda. (www.arabera.trd.br). Coordinator to 40 independent translators to different languages and areas of work. Internet & Intranet Manager. Coordination and Delivery of outcomes, payments and incomes as well as Customer Service and Dealing with Translators in Brazil, Argentina, Canada, U.S.A., Spain, Portugal and Germany.
Portuguese- into- Spanish Translations.

1998/2005 (Independent Activities related to International Trade and SMEs)

- Barbero Ortiz & Associates Consultant, Consultancy specialised in International Trade & SMEs.
- BID International Trade Consultant (BANCO INTERAMERICANO DE DESARROLLO).
- SEPyME (SMEs) Contractor as Coordinator to a MULTISECTORAL EXPORTS GROUP from Chivilcoy.
- Exports Support Office Advisor for Chivilcoy Town Council-Buenos Aires/Argentina
- POLYTEK S.A. (Industrial Fluids), Export Market development (automotive industry -mainly Brazil) and in-country sales.
- LECHERÍA “LOS OLMOS” S.R.L. – (Dairy) Dulce de Leche market development in USA.
- HRM S.R.L. International trade Advisor. A company devoted to the design and manufacturing of equipment for industrial automation, (specialized in car batteries manufacturers)
- POLYPERFIL (Plastic Extrusion Technology). Administrative Department. FONTAR, Project making.
- International Purchase Manager: Gran Casino / USA. Food raw material Exports (dulce de leche, flour, cookies, etc.)

2000/2005 High School Professor. Subjects: Micro-enterprise, Accountability, Business Administration & Economics, Customer Management, Financial Management and Organization.

1996-1998 Mapfre Aconcagua. Coordination of Marketing Department for the ART.

1993-1996 VCC (Video Cable Communication) Region Director. Marketing of Satellite Signals Department. Business trips in-country

1991-1993 Independent Activity. Advisor to companies in the field of Foreign Trade and Project Management.

1986-1991 Supertap S.A.; Nicieza & Taverna Hnos. S.A. and Envaril S.A., Industrial Group in charge of Exports. Business trips to Latin America.

1984-1985 Training Courses in Spain

1982-1984 Dresser Atlas Argentina S.A.M.P.I.C. Imports Department. (Oil Prospecting and Mining Company)

1980/1982 FMC Argentina S.A. Exports Department. (Valves and Tanker Equipment)