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Business Solutions- Luiz Farias

Business Solutions
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1 – General presentation

Business Solutions is a specialized translation company, which provides services for technical translation and consecutive interpretation in major industrial projects and conference interpreting. We are pioneers in the North/Northeast, Brazil in expatriates support services, with proven experience in large transnational projects in the state of Maranhão and Pará.

We are composed by an experienced translators\interpreters team with international practice and extensive knowledge in various terminologies, with emphasis on the areas of engineering, mining, aluminum, construction, navigation, automation, in addition to the environmental and social areas, which guarantees a reliable translation.

2- Company experiences

Business Solutions was founded in 2005 by translator Luiz Claudio Farias, working with translation, interpretation and expatriates' departments. Luiz has extensive experience in these areas. He was the first translator-interpreter of Alcoa since the construction of Alumar industrial plant in São Luiz, working with foreign technicians and engineers from the beginning to all the later expansions of the enterprise.

Business Solutions provided translation/interpretation services to the largest alumina refinery expansion project in the world: the ALREF U2-ALCOA, BHP BILLITON AND ABALCO. The contract was responsible for translation services and version of all project documents in the areas of civil engineering, electrical, mechanical, electromechanical, instrumentations, legal, commercial, financial, acquisition and logistics, institutional and marketing. On average, around 900 pages were translated per month and a total of approximately 12,000 pages by the end of the project.



Companies involved in the project: **HATCH, SNC LAVALLIN, ALCOA, BHP BILLITON, ALCAN, CAMARGO CORREA, ENESA E USIMINAS.**

December 2007 – December 2009.

Some of the most important translation and interpretation services that Business Solutions provided:

1 – Interpretation of all conferences and translation of all technical documents for African delegations from Botswana, Zambia and Kenya in their visit on Bi-national STD-AIDS Program.

Brazilian ABC Cooperation Agency, Itamaraty- Ministry of Foreign Affairs, April 2009.

2- Interpretation of meetings and translation of official documents for the Mr. Ambassador of the United States of America's visit to Teresina and São Luís. Maranhão State Government, February 2009.

3- Consecutive and technical document translation for the ALCOA Foundation president- Mrs. Kathleen Buechel.

Alcoa Community relations, April 2005.

4-Consecutive and technical document translation for STEMA Suveyors technician's visit for operation training of the mud density measurement equipment.

Alumar Refinery, October 2004.

5-Consecutive interpretation and technical document translation for AWA PLANNING AND SCHEDULING EVENT, for the ALCOA refinery's technician team from Jamaica, Australia, Suriname, USA and Spain.

Alumar Refinery, October 2004

6- Consecutive and technical document translation for JAMALCO ALCOA's management team.

Alumar Refinery, August 2004.



7- Translation contract for 2,000+ pages of technical documents for the Santo Antônio Energia's hydroelectric plant.
Eletrobras, 2014-2015.

8- Translation, layout and printing of Kress Slag Conveyor operating manuals for Vale mining in Brasil, Onça-Puma Plant.
Ourilandia do Norte, April 2016.

9- Translation contract for Vale Technological Institute (ITV)'s technical and scientific documents.
Belém, 2013-2016.

10- Simultaneous translation during the Eneva Santo Antonio dos Lopes' thermoelectric plant inauguration.
Santo Antônio dos Lopes, October 2013.

Currently we have met several demands for technical written translation, simultaneous interpretation and equipment rental, with emphasis on the provision of these services to the Maranhão State Government in negotiations with delegates to implement the Steel Hub of the Chinese company CBsteel.

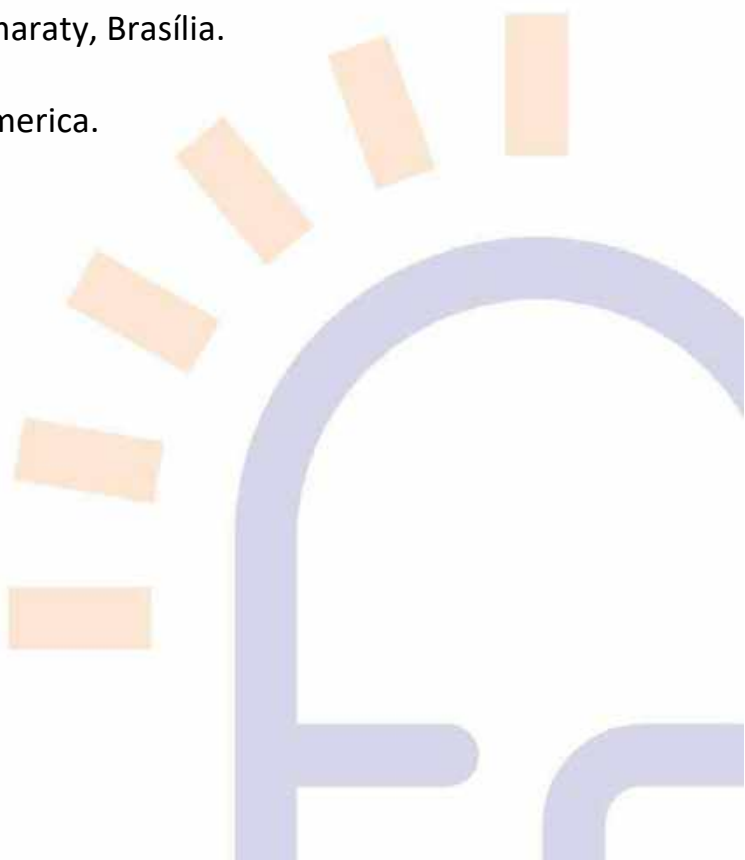
We assisted Aurizona Mining, from the Canadian group Luna Gold, in expatriates support services, translation and receptive to company executives in Belém.





Some of our clients:

- HONEYWELL
- AURIZONA
- GLENCORE
- TEGRAM
- MOINHOS CRUZEIRO DO SUL
- BALFOUR BEATTY
- HATCH
- FOSTER WHEELER
- VALE
- ALUMAR
- ALCOA
- HYDRO NORSK
- VOTORANTIM METAIS
- SNC LAVALLIN
- Federal University of Maranhão.
- BALLAST HAM
- Regional council of dentistry.
- Maranhão State Government.
- Ministry of Foreign Affairs, Itamaraty, Brasília.
- ALCOA – SÃO PAULO
- Embassy of United States of America.



V

Luiz Claudio Monteiro Farias

Coordinator of the translation department.

Director of the teaching and translation department at Business Solutions.

Certificate of Proficiency in English, Michigan University, Ann Harbor, USA 1982.

Translator and interpreter with 30+ experience years in several English areas.

Sworn translator by the Maranhão State.

Official translator and interpreter of Governor Flávio Dino.



2.1) Recommendation letters.

Comunicação Integrada

CLIPPING DO DIA 12/10/2009

CLIENTE / ASSUNTO: MAPLE BEAR / EVENTO DE LANÇAMENTO

VEÍCULO: O IMPARCIAL

EDITORIA: AQUILES EMIR

STATUS: POSITIVA

FONTE: GERADA

CENTIMETRAGEM: 33



“At the Maple Bear launch party, Tuesday, Business Solutions Manager Luiz Claudio Farias translated the pronouncement of the Academic Director of the Canadian headquarters to Latin America, Dom Forowe[...].”

São Paulo, 30/11/2009.

‘ DECLARAÇÃO ’

Declaramos que a L. M. FARIAS IDIOMAS, CNPJ 07.499.016/0001-30, representada pelo Sr. Luiz Claudio Monteiro Farias, Diretor Executivo (Business Solution), dá suporte em trabalhos de tradução técnica, interprete em reuniões e visitas técnicas necessárias em campo, desde 24/11/2008, na cidade de São Luiz, Maranhão, com eficiência e qualidade, cumprindo todas tratativas contratuais.



Helcio Pedroso
Gerente Geral

Página 1 de 1

“We declare that L.M. Farias Languages, represented by Mr. Luiz Claudio, Executive Director (Business Solutions), provides technical translation and interpreting in meetings and technical visits necessary in the field, since 2008, with efficiency and quality, fulfilling all contractual arrangements.”



DECLARAÇÃO

Declaramos para os devidos fins que a empresa **Business Solutions** prestou serviço de tradução e interpretação simultânea, serviço de suporte aos expatriados do projecto como househunting, mobília, treinamento cultural, aulas de Portugues, inspeção e entrega de imóvel, entre outros para o Projecto de Expansão da Refinaria da Alumar – Alref U2, em São Luis, Ma nas áreas de Aquisição e Logística, Controladoria, Contratos, Comunicações, Engenharia e Construção no período de novembro de 2007 até o presente momento.

Ronald G. Young, Jr.

Alumar SLII Deputy Project Director

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“We declare for the due purposes that the Business Solutions company provided translation and simultaneous interpretation services, expatriates support services [...] for the Expansion Project of the Alumar Refinery-ALREF U2, in São Luís, in procurement, controllership, contracts, communication, engineering and construction areas from November 2007 until the present moment.”



Letter of Reference

It is my esteemed pleasure to submit this letter of reference for a truly professional organization like Business Solutions. As part of the global strategy for Reliability Excellence within the Primary Products division of Alcoa, my team of auditors and I facilitated the Reliability Excellence Assessment of the Alumar smelting and alumina refining facilities located in Sao Luis, Maranhao, Brazil.

To ensure the utmost confidence in our assessment process, Alumar and Life Cycle Engineering engaged the assistance of Business Solutions to provide interpreter services for the duration of the three week endeavour. On behalf of Life Cycle Engineering, I want to express my gratitude for the tremendous effort that Luiz Claudio and his highly qualified staff provided.

The assessment process consisted of over seventy interviews, multiple meeting and presentation forums, and selected daily observations of Alumar employees engaged in routine tasks which support the operation and maintenance of each plant.

Throughout each of these activities, LCE was supported by a dedicated professional whose primary role was to bridge the language barrier between the auditor and the interviewee, ensuring that the assessment findings were factual and accurate. The level of technical knowledge displayed by each of the Interpreters and translators greatly improved the success of the assessment efforts.

Having worked in major manufacturing facilities throughout non-English speaking countries in Europe, South America, and in French speaking areas of Canada, LCE has come to rely heavily on translators as key partners in support of our clients. As the lead Consultant for Alumar's Reliability Excellence initiative I wish to recognize Luiz Claudio and his staff as having displayed the highest level of professionalism and dedication, and recommend Luiz and his team for your language translation needs.

Respectfully, Darrin J. Wikoff
Principal Consultant
Life Cycle Engineering,



November 8, 2006

Dr. Larry W. White, D.D.S., M.S.D., F.A.C.D.

Diplomate American Board of Orthodontics

Glen Albens Cr.; Dallas, TX 75225

22 August 2006

I recently had the good fortune to work with Luiz Claudio Farias in Sao Luis, Brazil when he translated for me in a flawless manner. I have worked all over the world with translators who have tried to make my English understandable in a native language, but I have never worked with one as skilled as Luiz.

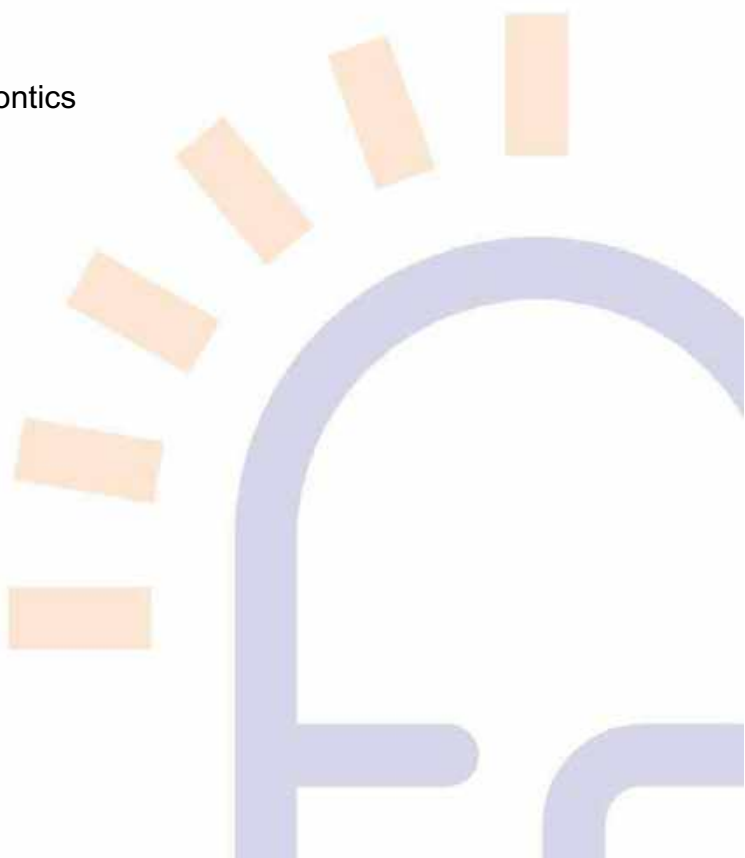
What impressed me the most was his careful preparation for the conference. He had taken some professional papers I had written, and he studied them carefully so as to make the ideas I presented as clear as possible.

For anyone who might place a premium on clarity, I would recommend Luiz for the job. He was indispensable in our conference, and the main reason it had so much success.

Sincerely,

Larry White,

Diplomate American Board of Orthodontics





Date: 22 October 2004

Subject: Letter of Recommendation to Business Solutions

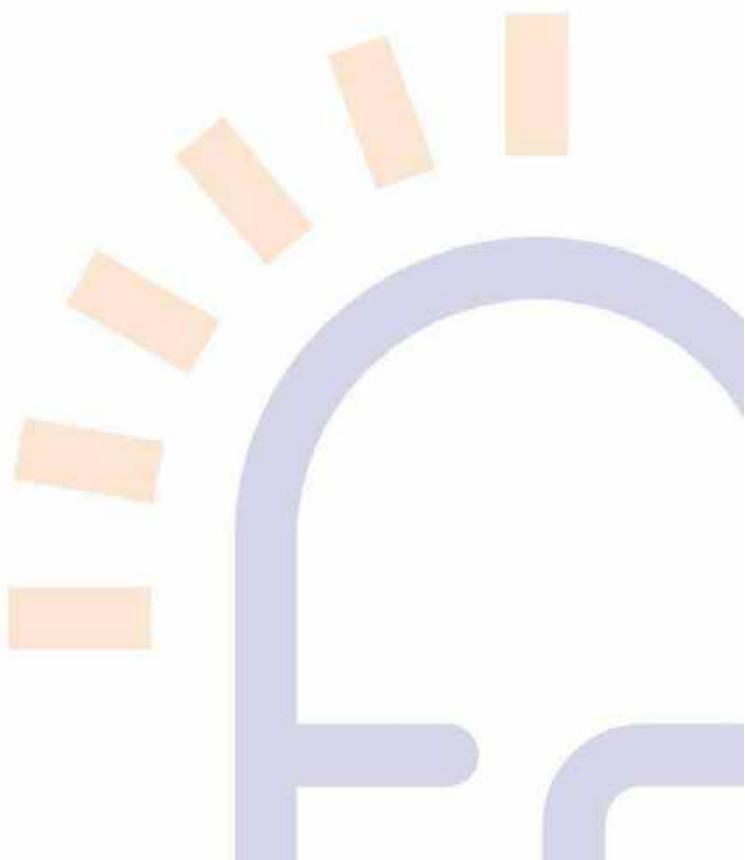
Dear Mr. Luiz Farias:

With this letter I would like to express my gratitude for the translation work you and your company have done for me in October 2004 at ALUMAR Port. The quality of the translations of your staff, has been of very high standard. Your knowledge of English and Portuguese of the technical issues of my work were vital.

Besides of that, it truly has been a pleasure to work with you, and I am sure that we will make use of your service in the future.

Jan van der Wal Stema Survey Services BV Poppenbouwing 52
Geldermalsen The Netherlands.

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October 27, 2004

To Whom it may concern:

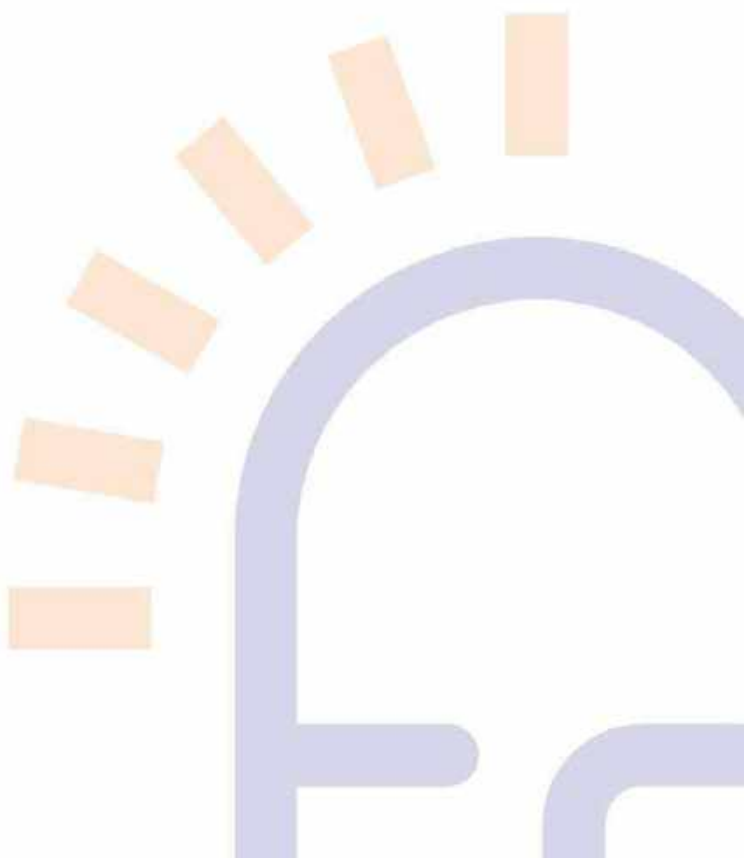
Luiz Claudio M. Farias and his team recently provided translation and general cultural support to a team of 20 foreign nationals (Australians, Jamaicans, Surinamese and US citizens) visiting the Alumar Refinery in São Luis, MA, Brazil. The activity we were engaged in was a 5 day intensive exercise involving the interaction of our team with people from all levels of the Alumar organization.

This involved classroom situations, meeting processes and field based discussions. The interpretation services provided were first class and aided understanding of both the hosts and visitors without being intrusive or stifling. On a cultural level, Luiz Claudio and his team provided advice and assistance that ensured our stay was enjoyable and our interactions with our hosts and the community were safe and appropriate. All issues were handled very professionally.

I have no hesitation in commending Luiz Claudio and his team for the support and assistance provided to us during our stay.

Yours faithfully,
Scott Thompson
Engineering and Maintenance Manager
Alcoa World Alumina,
Western Australian Operations

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October 29, 2004

Luis Claudio Farias

Sao Luis, MA, Brazil

Dear Luis,

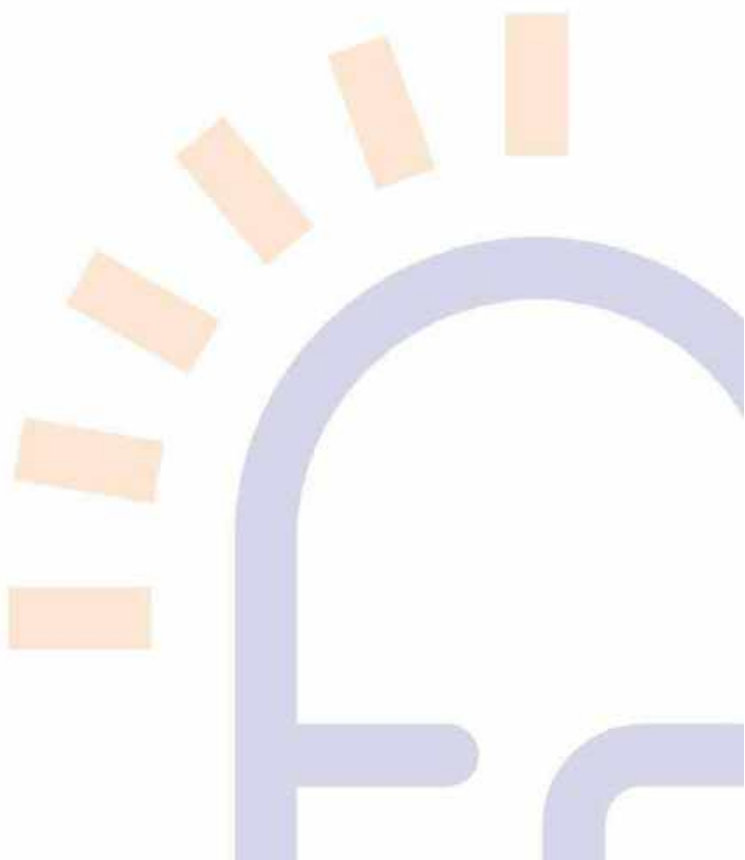
I would like to thank you again for your time and efforts in making my recent visit to Alumar a success. Your command of language guaranteed that there were no gaps in translation or comprehension. I would highly recommend your services to anyone conducting business in Brazil. You and your partner conducted yourselves in a very professional matter and made those working with you feel at ease. You definitely removed any stress I had about conducting technical training with no knowledge of Portuguese. Once again I would like to express my thanks and I hope to work with you again.

Sincerely,

Tim Baker

Senior Service Technician

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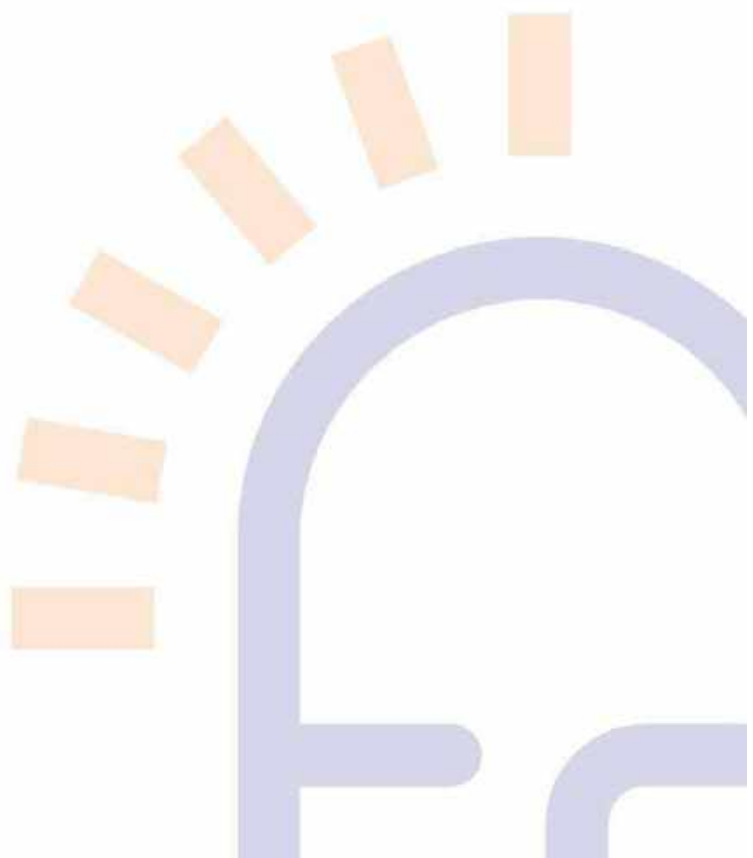


Dear Luiz,

I want to express how grateful I am for the help you provided during our recent Magnetic Flowmeter Workshops at the Alumar Refinery. As was plainly evident I do not speak a word of Portuguese and was very concerned about how this training would go. I had never conducted such a session with a translator and naturally this was a source of worry for me. Your professionalism and easy working style quickly laid my concerns to rest. We have received very positive feedback from the attendees of the workshop and it is clear that without your expert assistance this could not have been possible. I would be happy to serve as a reference for you in the future if you ever need one.

It was a pleasure working with you on this project and I hope that someday we will have the chance to do so again. Thank you for everything and best of luck in the future.

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Subject: Letter of Recommendation to Business Solutions

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Besides of that, it truly has been a pleasure to work with you, and I am sure that we will make use of your service in the future.

All the best to you and good luck with your company **Business Solutions**,

Jan van der Wal

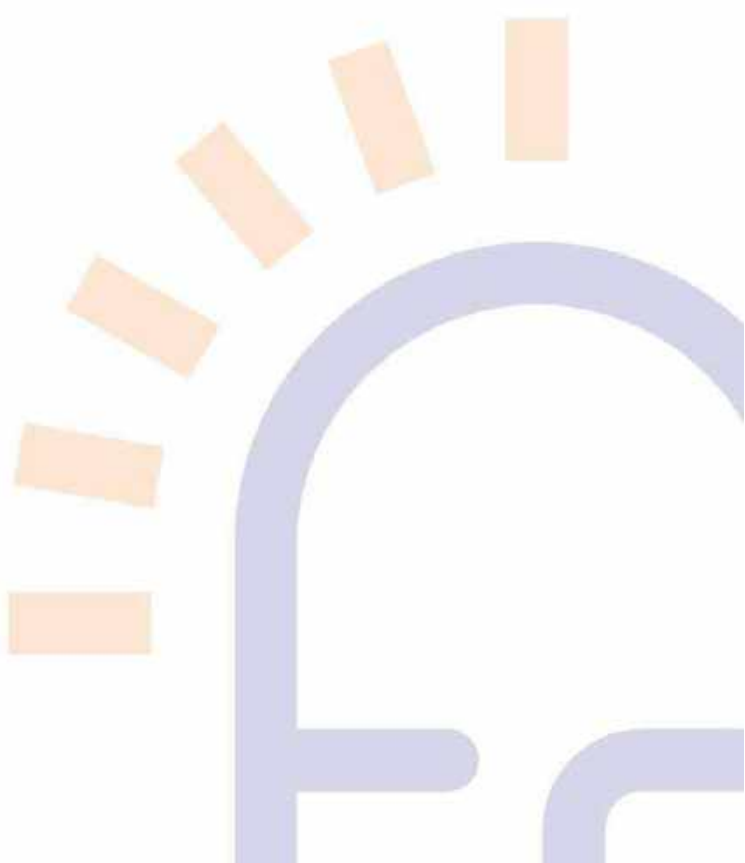
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Luis Claudio Farias
Business Solutions
Sao Luis, MA, Brazil
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Sincerely,

Tim Baker
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